# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

		· ·		
For Quarter	Ended	May	31, 2000	
Commission f	ile number	0-28839		
	AUI (Exact name of regi	DIOVOX CORPORATION strant as specified	l in its charter)	
	Delaware		13-1964841	
(State or o	ther jurisdiction of ion or organization)		(I.R.S. Employer Identification No.)	
150 Marcus B	Blvd., Hauppauge, New	York	11788	
	principal executive		(Zip Code)	
Registrant's	s telephone number, i	ncluding area code	(631) 231-7750 	
reports req Act of 1934 registrant w	uired to be filed by during the preceding	Section 13 or 15(c 12 months (or for such reports), and	registrant (1) has filed all ) of the Securities Exchange such shorter period that the (2) has been subject to such	
	Yes X		No	
	nares of each class o	f the registrant's	Common Stock outstanding as	
C	Class		Outstanding at July 11, 2000	
	class A Common Stock class B Common Stock		20,262,558 Shares 2,260,954 Shares	
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#### AUDIOVOX CORPORATION AND SUBSIDIARIES Consolidated Balance Sheets (In thousands, except share data)

	November 30 1999	0, May 31, 2000
		(unaudited)
Assets		
Current assets:		
Cash Assaurts ressivehile not	\$ 5,52	7 \$ 23,304
Accounts receivable, net Inventory, net	237,272 136,55	2 201,164 4 192,746
Receivable from vendor	9,32	7 12,954
Prepaid expenses and other current assets	7,94	0,010
Deferred income taxes, net	7,67	7,926
Total current assets	404,29	
Investment securities		8,261
Equity investments	13,51	13,304
Property, plant and equipment, net	19,629	7 13,304 9 27,298
Excess cost over fair value of assets acquired and other intangible assets,		
net	5,66	-
Other assets		1,902
	\$ 475,08	
	========	
Liabilities and Stockholders' Equity		
Current liabilities:	ф 76 20°	o
Accounts payable Accrued expenses and other current liabilities	\$ 76,383 29,068 8 77	
Income taxes payable	8,77	3 27,537 7 8,609
Bank obligations	15,99	
Notes payable		6,068
Documentary acceptances	1,99	1
Total current liabilities	132,21	
Bank obligations	102,00° 8,580	
Deferred income taxes, net Long-term debt	5,93	
Capital lease obligation	6,27	
Deferred compensation		2,240
Total liabilities	255,01	2 181,501
Minority interest	3,32	
•		
Stockholders' equity:		
Preferred stock, liquidation preference of \$2,500	2,500	2,500
Common stock:	,	,
Class A; 60,000,000 authorized; 17,827,946 and 19,606,383		
issued at November 30, 1999 and May 31, 2000, respectively;		
17,206,909 and 18,985,346 outstanding at November 30, 1999 and	17	202
May 31, 2000, respectively Class B convertible; 10,000,000 authorized; 2,260,954 issued	179 22	
Paid-in capital	149,27	
Retained earnings	63,14	
Accumulated other comprehensive income (loss)	5,16	
Gain on hedge of available-for-sale securities, net	929	9 465
Treasury stock, at cost, 621,037 Class A common stock November 30,	(4.47:	(4 471)
1999 and May 31, 2000, respectively	(4,47	L) (4,471)
Total stockholders' equity	216,74	318,934
Commitments and contingencies  Total liabilities and stockholders' equity	\$ 475,08	3 \$ 503,305
Total IIabilities and Stockholders equity	========	•

See accompanying notes to consolidated financial statements.

# AUDIOVOX CORPORATION AND SUBSIDIARIES Consolidated Statements of Income For the Three and Six Months Ended May 31, 1999 and May 31, 2000 (In thousands, except share and per share data) (unaudited)

		nths Ended 31,	Six Months Ended May 31,		
	1999	2000	1999	2000	
Net sales	\$ 242,069	\$ 381,634	\$ 452,335	\$ 721,790	
Cost of sales	213,348	344,503	397,394	649,791	
Gross profit	28,721	37,131	54,941	71,999	
Operating expenses:					
Selling	9,557	10,952	18,242	21,310	
General and administrative	10,437		18,242 19,598		
Warehousing, assembly and repair	3,507	4,657	6,679 	9,038	
Total operating expenses	23,501	28,120	44,519	53,907	
Operating income	5,220	9,011	10,422	18,092	
Other income (expense):					
Gain on issuance of subsidiary shares	3,800		3,800		
Interest and bank charges Equity in income of equity investments,	(863)	(1,668)	(1,970)	(4,307)	
management fees and related income, net	673	789	1,301		
Gain on sale of investments	1,657	1,943			
Gain on hedge of available-for-sale securities Other, net	 193	750 246	 318	750 1,255	
other, net					
Total other income, net	5,460	2,060	5,345	1,751	
Income before provision for income taxes	10,680	11,071		•	
Provision for income taxes	4,226	4,160	6,331	7,631	
Net income	\$ 6,454 ======	\$ 6,911 ======	\$ 9,436	\$ 12,212 ======	
Net income per common share (basic)	\$ 0.34	\$ 0.32	\$ 0.50	\$ 0.58	
	========	========	========	========	
Net income per common share (diluted)	\$ 0.34 =======	\$ 0.30 ======	\$ 0.49 ======	\$ 0.54 =======	
Weighted average number of common shares outstanding (basic)	19,023,964	21,851,543	19,022,718	20,896,115	
	19,302,033	23,398,551	19,289,988	22,481,811	
Weighted average number of common shares	========	========	========	========	

See accompanying notes to consolidated financial statements.

outstanding (diluted)

# AUDIOVOX CORPORATION AND SUBSIDIARIES Consolidated Statements of Cash Flows Six Months Ended May 31, 1999 and May 31, 2000 (In thousands) (unaudited)

	May 31, 1999	May 31, 2000
Cash flows from operating activities:		
Net income Adjustments to reconcile net income to net cash provided by (used in) operating activities:	\$ 9,436	\$ 12,212
Gain on issuance of subsidiary shares Gain on hedge of available-for-sale securities	(3,800)	 (750)
Depreciation and amortization Provision for bad debt expense Equity in income of equity investments, management fees and	1,450 637	1,777´ 572
related income, net Minority interest	(1,301) (367)	(1,779) 402
Gain on sale of investments  Deferred income tax benefit (expense)  (Gain) loss on disposal of property, plant and equipment, net	(1,896) 1,753 4	` ' '
Change in: Accounts receivable Inventory	(14,835) (2,287)	35,076 (56,507)
Accounts payable, accrued expenses and other current liabilities Receivable from vendor Income taxes payable	13,887 (7,035) 2,433	(4,009) (3,627)
Deferred compensation		2,240
Investment securities trading Prepaid expenses and other, net	2,124	(2,240) (802)
Net cash provided by (used in) operating activities	203	(20, 287)
Cash flows from investing activities: Proceeds from issuance of subsidiary shares Purchases of property, plant and equipment, net Net proceeds from sale of investment securities Purchase of convertible debentures Proceeds from distribution from equity investment Proceeds from transfer of shares of equity investment	5,000 (2,782) 6,439 (8,280) 782	12,957  927 922
Net cash provided by investing activities	1,159	5,484
Cash flows from financing activities:  Net borrowings (repayments) under line of credit agreements  Payment of dividend	3,047 	(67,727) (859)
Net repayments under documentary acceptances Principal payments on capital lease obligation Proceeds from exercise of stock options and warrants Repurchase of Class A common stock	(944) (32)  (747)	(1,994) (9) 509
Net proceeds from follow-on offering Issuance of notes payable	(747)  	96,623 6,068
Net cash provided by financing activities	1,324	32,611
Effect of exchange rate changes on cash	(25)	(31)
Net increase in cash Cash at beginning of period	2,661 9,398	17,777 5,527
Cash at end of period	\$ 12,059 ======	\$ 23,304

See accompanying notes to consolidated financial statements.

#### Notes to Consolidated Financial Statements

Three and Six Months Ended May 31, 1999 and May 31, 2000

(Dollars in thousands, except share and per share data)

#### (1) Basis of Presentation

The accompanying consolidated financial statements were prepared in accordance with generally accepted accounting principles and include all adjustments, which include only normal recurring adjustments, which, in the opinion of management, are necessary to present fairly the consolidated financial position of Audiovox Corporation and subsidiaries (the Company) as of November 30, 1999 and May 31, 2000, the consolidated statements of income for the three and six month periods ended May 31, 1999 and May 31, 2000, and the consolidated statements of cash flows for the six months ended May 31, 1999 and May 31, 2000. The interim figures are not necessarily indicative of the results for the year.

Accounting policies adopted by the Company are identified in Note 1 of the Notes to Consolidated Financial Statements included in the Company's 1999 Annual Report filed on Form 10-K.

#### (2) Supplemental Cash Flow Information

The following is supplemental information relating to the consolidated statements of cash flows:

	Six Months Ended		
	May 31, 1999	May 31, 2000	
Cash paid during the period:			
Interest (excluding bank charges) Income taxes	\$1,423 \$2,655	\$3,503 \$7,662	

During the six months ended May 31, 1999 and May 31, 2000, the Company recorded a net unrealized holding gain (loss) relating to available-for-sale marketable securities, net of deferred taxes, of \$1,695 and \$(8,512), respectively, as a component of accumulated other comprehensive income (loss).

During the six months ended May 31, 2000, the Company recorded a reduction to income taxes payable of \$1,090 for the tax benefit of stock option exercises.

During the six months ended May 31,2000, \$274 of its \$65,000 6 1/4% subordinated debentures were converted into 15,480 shares of Class A common stock.

#### Notes to Consolidated Financial Statements, Continued

#### (3) Net Income Per Common Share

A reconciliation between the numerators and denominators of the basic and diluted income per common share is as follows:

	Three Months Ended May 31,				nths Ended ay 31,			
		1999 		2000	1	L999		2000
Net income (numerator for basic income per share) Interest on 6 1/4% convertible subordinated debentures, net of tax	\$	6,454 21	\$	6,911 7	\$	9,436	\$	12,212
Adjusted net income (numerator for diluted income per share)	\$	6,475		6,918	\$	9,478	\$	12,228
Weighted average common shares   (denominator for basic income per share)  Effect of dilutive securities:   6 1/4% convertible subordinated debentures  Employee stock options and stock warrants	19		1,	42,146 500,904	,	022,718 128,192 58,278	1	
Employee stock grants		80,800		3,958		80,800		8,804
Weighted average common and potential common shares outstanding (denominator for diluted income per share)		, 302, 033		398,551	,	289,988	22	,481,811
Basic income per share	\$	0.34	\$	0.32	\$	0.50	\$	0.58
Diluted income per share	\$	0.34 =====	\$	0.30	\$	0.49	\$	0.54

Employee stock options and stock warrants totaling 1,595,300 for the quarter ended May 31, 1999 were not included in the net income per common share calculation because their effect would have been anti-dilutive. There were no anti-dilutive stock options or stock warrants for the quarter ended May 31, 2000.

#### (4) Comprehensive Income (Loss)

The accumulated other comprehensive income (loss) of \$5,165 and (2,890) at November 30, 1999 and May 31, 2000, respectively, on the accompanying consolidated balance sheets is the net accumulated unrealized gain on the Company's available-for-sale investment securities of \$9,929 and \$1,417 at November 30, 1999 and May 31, 2000, respectively, and the accumulated foreign currency translation adjustment of (4,764) and (4,307) at

Notes to Consolidated Financial Statements, Continued

November 30, 1999 and May 31, 2000, respectively.

The Company's total comprehensive income (loss) was as follows:

	Three Months Ended May 31,		Six Moni Ended May 3	d 1,
	1999 	2000	1999 	2000
Net income Other comprehensive income (loss):	\$ 6,454	\$ 6,911	\$ 9,436	\$ 12,212
Foreign currency translation adjustments Unrealized gains (losses) on	172	(389)	221	457
securities: Unrealized holding gains (losses) arising during period, net of tax Less: reclassification adjustment	(2,303)	(6,223)	2,871	(7,102)
for gains realized in net income, net of tax	(1,027)	(1,207)	(1,176)	(1,410)
Net unrealized gains (losses)			1,695	
Other comprehensive income (loss), net of tax	(3,158)	(7,819)	1,916	(8,055)
Total comprehensive income (loss)	\$ 3,296 ======	\$ (908) ======	\$ 11,352 ======	\$ 4,157 ======

The change in the net unrealized gains (losses) arising during the period presented above are net of tax benefit (expense) of \$(2,041) and \$(4,554) for the three months ended May 31, 1999 and 2000, respectively, and \$1,039 and \$(5,217) for the six months ended May 31, 1999 and 2000, respectively. The reclassification adjustment presented above is net of tax expense of \$630 and \$736 for the three months ended May 31, 1999 and 2000, respectively, and \$720 and \$864 for the six months ended May 31, 1999 and 2000, respectively.

#### (5) Segment Information

The Company has two reportable segments which are organized by products: Wireless and Electronics. The Wireless segment markets wireless handsets and accessories through domestic and international wireless carriers and their agents, independent distributors and retailers. The Electronics segment sells autosound, mobile electronics and consumer electronics, primarily to mass merchants, power retailers, specialty retailers, new car dealers, original equipment manufacturers (OEM), independent installers of automotive accessories and the U.S. military.

Notes to Consolidated Financial Statements, Continued

The Company evaluates performance of the segments based upon income before provision for income taxes. The accounting policies of the segments are the same as those for the Company as a whole. The Company allocates interest and certain shared expenses, including treasury, legal and human resources, to the segments based upon estimated usage. Intersegment sales are reflected at cost and have been eliminated in consolidation. A royalty fee on the intersegment sales, which is eliminated in consolidation, is recorded by the segments and included in other income (expense). Certain items are maintained at the Company's corporate headquarters (Corporate) and are not allocated to the segments. They primarily include costs associated with accounting and certain executive officer salaries and bonuses and certain items including investment securities, equity investments, deferred income taxes, certain portions of excess cost over fair value of assets acquired, jointly-used fixed assets and debt. During the three months ended May 31, 2000, certain advertising costs were not allocated to the segments. These costs pertained to an advertising campaign that was intended to promote overall Company awareness, rather than individual segment products. The jointly-used fixed assets are the Company's management information systems, which are used by the Wireless and Electronics segments and Corporate. A portion of the management information systems costs, including depreciation and amortization expense, are allocated to the segments based upon estimates made by management. Segment identifiable assets are those which are directly used in or identified to segment operations.

#### Notes to Consolidated Financial Statements, Continued

Effective December 1, 1999, a non-Quintex retail operation, previously reported in the Wireless segment, has been included in the other category.

	Wireless	Electronics	s Ot	her	Corporate	Elimin- ations	Consolidated Totals
Three Months Ended May 31, 1999 Net sales Intersegment sales (purchases) Pre-tax income	\$ 186,195 (1,307) 4,534	\$ 53,117 1,664 2,649	\$	2,757 (357) 1	  \$ 3,496	 	\$ 242,069  10,680
Three Months Ended May 31, 2000 Net sales Intersegment sales (purchases) Pre-tax income (loss)	\$ 312,064 (1,069) 7,171	\$ 65,885 1,958 3,801	\$	3,685 (889) (14)	  \$ 113	  	\$ 381,634  11,071
Six Months Ended May 31, 1999 Net sales Intersegment sales (purchases) Pre-tax income Total assets	\$ 348,920 (2,604) 7,965 151,653	\$ 98,059 2,998 4,464 59,110	\$	5,356 (394) 93 4,172	  \$ 3,245 197,328	   \$(100,075)	\$ 452,335  15,767 312,188
Six Months Ended May 31, 2000 Net sales Intersegment sales (purchases) Pre-tax income (loss) Total assets	\$ 588,688 (2,105) 12,810 325,589	\$ 126,404 3,035 7,031 79,552	\$	6,698 (930) 85 4,776	\$ (83) 334,907	   \$(241,519)	\$ 721,790  19,843 503,305

#### (6) Follow-on Offering

In February 2000, the Company sold, pursuant to an underwritten public offering, 2,300,000 shares of its Class A common stock at a price of \$45.00 per share. The Company received \$96,623 in net proceeds after deducting underwriting commission and offering expenses. The net proceeds from the offering were used to repay a portion of amounts outstanding under the revolving credit facility.

#### (7) Sale/Leaseback Transaction

During the quarter ended May 31, 2000, the Company incorporated AX Japan, Inc. (AX Japan), a wholly-owned subsidiary, with 60,000,000 Yen (approximately \$564). In April 2000, AX Japan purchased land and a building (herein referred to as the Property) from Shintom Co., Ltd. (Shintom) for 770,000,000 Yen (approximately \$7,300) and entered into

Notes to Consolidated Financial Statements, Continued

a leaseback agreement whereby Shintom has leased the Property from AX Japan for a one- year period. This lease is being accounted for as an operating lease by AX Japan. Shintom is a stockholder who owns all of the outstanding preferred stock of the Company and is a manufacturer of products purchased by the Company through its equity investment, TALK Corporation (TALK). The Company currently holds stock in Shintom and has previously invested in Shintom convertible debentures.

The purchase of the Property by AX Japan was financed with a 500,000,000 Yen (\$4,671) subordinated loan obtained from Vitec Co., Ltd. (Vitec), a 150,000,000 Yen loan (\$1,397) from Pearl First (Pearl) and a 140,000,000 Yen loan (\$1,291) from the Company. The land and building have been included in property, plant and equipment, and the loans have been recorded as notes payable on the accompanying consolidated balance sheets as of May 31, 2000. Vitec is a major supplier to Shintom, and Pearl is an affiliate of Vitec. The loans bear interest at 5% per annum, and principle is payable in equal monthly installments over a six- month period beginning six months subsequent to the date of the loans. The loans from Vitec and Pearl are subordinated completely to the loan from the Company, and, in liquidation, the Company receives payment first.

Upon the expiration of six months after the transfer of the title to the Property to AX Japan, Shintom has the option to repurchase the Property or purchase all of the shares of stock of AX Japan. These options can be extended for one additional six month period. The option to repurchase the building is at a price of 770,000,000 Yen plus the equity capital of AX Japan (which in no event can be less than 60,000,000 Yen) and can only be made if Shintom settles any rent due AX Japan pursuant to the lease agreement. The option to purchase the shares of stock of AX Japan is at a price not less than the aggregate par value of the shares and, subsequent to the purchase of the shares, AX Japan must repay the outstanding loan due to the Company. If Shintom does not exercise its option to repurchase the Property or the shares of AX Japan, or upon occurrence of certain events, AX Japan can dispose of the Property as it deems appropriate. The events which result in the ability of AX Japan to be able to dispose of the Property include Shintom petitioning for bankruptcy, failing to honor a check, failing to pay rent, etc. If Shintom fails, or at any time becomes financially or otherwise unable to exercise its option to repurchase the Property, Vitec has the option to repurchase the Property or purchase all of the shares of stock of AX Japan under similar terms as the Shintom options.

AX Japan has the option to delay the repayment of the loans for an additional six months if Shintom extends its options to repurchase the Property or stock of AX Japan.

In connection with this transaction, the Company received 100,000,000 Yen (\$922)from Shintom for its 2,000 shares of TALK stock. The Company has the option to repurchase the shares of TALK at a purchase price of 50,000 Yen per share, with no expiration date. Given

Notes to Consolidated Financial Statements, Continued

the option to repurchase the shares of TALK, the Company has not surrendered control over the shares of TALK and, accordingly, has not accounted for this transaction as a sale.

#### (8) Audiovox Communications Corp. Dividend

In February 2000, the Board of Directors of Audiovox Communications Corp. (ACC), declared a dividend payable to its shareholders, Audiovox Corporation, a 95% shareholder, and Toshiba Corporation (Toshiba), a 5% shareholder. During the quarter ended May 31, 2000, ACC paid Toshiba its share of the dividend, which approximated \$859.

#### (9) Investment Securities

The Company entered into an equity collar on September 26, 1997 to hedge some of the unrealized gains associated with its investment in CellStar. The equity collar provided that on September 26, 1998, the Company can put 100,000 shares of CellStar to the counter party to the equity collar (the bank) at \$38 per share in exchange for the bank being able to call the 100,000 shares of CellStar at \$51 per share. The Company has designated this equity collar as a hedge of 100,000 of its shares in CellStar being that it provides the Company with protection against the market value of CellStar shares falling below \$38. Given the high correlation of the changes in the market value of the item being hedged to the item underlying the equity collar, the Company applied hedge accounting for this equity collar. The equity collar is recorded on the balance sheet at fair value with gains and losses on the equity collar reflected as a separate component of equity. During 1998, the Company sold its equity collar for \$1,499. Also during 1998, the CellStar stock split two-for-one, resulting in the equity collar hedging 200,000 shares of CellStar stock. The transaction resulted in a net gain on hedge of available-for-sale securities of \$929 which is reflected as a separate component of stockholders' equity.

During the quarter ended May 31, 2000, the Company sold 100,000 shares of CellStar common stock, yielding net proceeds of approximately \$581, and a gain, net of taxes, of approximately \$263.

In connection with the sale of the CellStar shares, the Company recognized other income of \$750 (\$465 net of taxes) representing one-half of the net gain on the hedge of the available-for-sale securities.

#### (10) Capital Structure

On April 6, 2000, the stockholders approved a proposal to amend the Company's Certificate of Incorporation to increase the number of authorized shares of Class A common stock, par value \$.01, from 30,000,000 to 60,000,000.

Notes to Consolidated Financial Statements, Continued

In April 2000, the shareholders of the Company approved the 1999 Stock Compensation Plan and Employee Stock Purchase Plan. These plans have similar provisions to the existing Stock Compensation and Employee Stock Purchase Plans.

#### (11) Deferred Compensation Plan

Effective December 1, 1999, the Company adopted a Deferred Compensation Plan (the Plan) for a select group of management or highly-compensated employees. The Plan is intended to provide certain executives with supplemental retirement benefits as well as to permit the deferral of more of their compensation than they are permitted to defer under the Profit Sharing and 401(k) Plan. The Plan provides for a matching contribution equal to 25% of the employee deferrals up to \$20. The Plan is not intended to be a qualified plan under the provisions of the Internal Revenue Code. All compensation deferred under the Plan is held by the Company in an investment trust which is considered an asset of the Company. The investments, which amounted to \$2,240 at May 31, 2000, have been classified as trading securities and are included in investment securities on the accompanying consolidated balance sheet as of May 31, 2000. The return on these underlying investments will determine the amount of earnings credited to the employees. The Company has the option of amending or terminating the Plan at any time. The deferred compensation liability is reflected as long-term liability on the accompanying consolidated balance sheet as of May 31, 2000.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Company markets its products under the Audiovox brand as well as private labels to a large and diverse network both domestically and internationally. The Company operates through two marketing groups: Wireless and Electronics. The Wireless Group consists of Audiovox Communications Corp. (ACC), a 95%-owned subsidiary of Audiovox, and Quintex, which is a wholly-owned subsidiary of ACC. ACC markets wireless handsets and accessories primarily on a wholesale basis to wireless carriers in the United States and, to a lesser extent, carriers overseas. Quintex is a subsidiary for the direct sale of handsets, accessories and wireless telephone service. For the first six months of 2000, sales through Quintex were \$25,000 or 4.2% of the Wireless Group sales. Quintex receives activation commissions and residual fees from retail sales, in addition to a monthly residual payment which is based upon a percentage of the customer's usage.

The Electronics Group consists of Audiovox Electronics (AE), a division of Audiovox, Audiovox Communications (Malaysia) Sdn. Bhd., Audiovox Holdings (M) Sdn. Bhd. and Audiovox Venezuela, C.A., which are majority-owned subsidiaries. The Electronics Group markets automotive sound and security systems, electronic car accessories, home and portable sound products, FRS radios and in-vehicle video systems. Sales are made through an extensive distribution network of mass merchandisers, power retailers and others. In addition, the Company sells some of its products directly to automobile manufacturers on an OEM basis.

The Company allocates interest and certain shared expenses to the marketing groups based upon estimated usage. General expenses and other income items that are not readily allocable are not included in the results of the two marketing groups.

#### RESULTS OF OPERATIONS

The following table sets forth for the periods indicated certain statements of income data for the Company expressed as a percentage of net sales:

	Three Mon <sup>o</sup> May 31, 1999	ths Ended May 31, 2000	May 31, 1999	hs Ended May 31, 2000
Net sales:				
Wireless Wireless products Activation commissions Residual fees Other Total Wireless	73.5% 2.3 0.4 0.7  76.9	79.5% 1.8 0.1 0.4  81.8	73.2% 2.8 0.4 0.7	79.2% 1.9 0.1 0.4
Electronics Sound Mobile electronics Consumer electronics	6.8 11.9 3.2	4.7 9.7 2.8	7.0 12.0 2.7	5.5 9.4 2.6
Total Electronics Other	21.9 1.1	17.2 1.0	21.7	17.5 0.9
Total net sales Cost of sales	100.0% 88.1	100.0% 90.3	100.0% 87.9	100.0%
Gross profit	11.9	9.7	12.1	10.0
Selling General and administrative Warehousing, assembly and repair	3.9 4.3 1.5	2.9 3.3 1.2	4.0 4.3 1.5	2.9 3.3 1.3
Total operating expenses	9.7	7.4	9.8	7.5
Operating income	2.2	2.3	2.3	2.5
Gain on issuance of subsidiary shares Interest and bank charges Income in equity investments, management	1.6 (0.4)	(0.4)	0.8 (0.4)	(0.6)
fees and related income, net Gain on sale of investments Gain on hedge of available-for-sale	0.3 0.7	0.2 0.4	0.3 0.4	0.2 0.3
securities Other		0.2 0.2		0.1 0.2
Income before provision for income taxes Provision for income taxes	4.4 1.7	2.9 1.1	3.5 1.4	2.7 1.0
Net income	2.7%	1.8%	2.1%	1.7% =====

The net sales and percentage of net sales by product line and marketing group for the three months ended May 31, 1999 and May 31, 2000 are reflected in the following table:

	May	Three Month 31,	ns Ended May 31 2000	L, 
Net sales: Wireless				
Wireless products	\$177,889	73.5%	\$303,363	79.5%
Activation commissions	5,629	2.3	7,003	1.8
Residual fees	935	0.4	273	0.1
0ther	1,742	0.7	1,425	0.4
Total Wireless	186,195	76.9	312,064	81.8
Electronics				
Sound			17,897	
Mobile electronics	28,853	11.9	37,116	
Consumer electronics	7,736	3.2	10,872	2.8
Total Electronics	53,117	21 0	6E 00E	17 2
Other	2,757		3,685	
other	2,757	1.1	3,005	1.0
Total	\$242,069 ======	100.0%	\$381,634 ======	100.0%

Net sales for the second quarter of 2000 were \$381,634, an increase of \$139,565, or 57.7%, from 1999. The increase in net sales was in both the Wireless and Electronics Groups. Sales from our Malaysian subsidiary declined slightly from 1999 by approximately \$214 or 3.9%. Sales in Venezuela increased \$894, or 26.6%, over last year. Gross margins were 9.7% in 2000 compared to 11.9% in 1999. Operating expenses increased to \$28,120 from \$23,501, a 19.7% increase. However, as a percentage of sales, operating expenses decreased to 7.4% in 2000 from 9.7% in 1999. Operating income for 2000 was \$9,011 compared to \$5,220 in 1999, an increase of \$3,791 or 72.6%.

Six months ended May 31, 1999 compared to six months ended May 31, 2000

The net sales and percentage of net sales by product line and marketing group for the six months ended May 31, 1999 and May 31, 2000 are reflected in the following table:

	Six Months Ended				
	May 31 1999	., May 31 2000	L,		
Net sales: Wireless					
	12,636 1,824	73.2% \$571,331 2.8 13,739 0.4 757 0.7 2,861	1.9 0.1		
Total Wireless	348,920	77.1 588,688	81.6		
Electronics Sound Mobile electronics Consumer electronics	54,361	7.0 39,624 12.0 68,195 2.7 18,585	9.4		
Total Electronics Other	98,059 5,356	21.7 126,404 1.2 6,698	17.5 0.9		
Total	\$452,335 ======	100.0% \$721,790	100.0%		

Net sales were \$721,790 for 2000, an increase of \$269,455, or 59.6%, from 1999. The increase in net sales was in both the Wireless and Electronics Groups. Sales from our Malaysian subsidiary declined from 1999 by approximately \$199 or 2.1%. Sales in Venezuela increased \$1,916 or 34% over last year. Gross margins were 10.0% in 2000 compared to 12.1% in 1999. Operating expenses increased to \$53,907 from \$44,519, a 21.1% increase. However, as a percentage of sales, operating expenses decreased to 7.5% in 2000 from 9.8% in 1999. Operating income for 2000 was \$18,092 compared to \$10,422 in 1999, an increase of \$7,670 or 73.6%.

Three months ended May 31, 1999 compared to three months ended May 31, 2000

The Wireless Group is composed of ACC and Quintex, both subsidiaries of the Company.

The following table sets forth for the periods indicated certain income statement data for the Wireless Group as expressed as a percentage of net sales:

	Three Months Ended			
	May 31, 1999			May 31, 2000
Net sales:				
Products	\$ 177,889	95.6%	\$ 303,363	97.2%
Activations	5,629	3.0	7,003	2.2
Residuals	935	0.5	273	0.1
Other	1,742	0.9	1,425	0.5
	186,195	100.0	312,064	100.0
Gross profit	16,778	9.0	22,350	7.2
Total operating expenses	11,059	5.9	13,016	
Operating income	5,719	3.1	9,334	3.0
Other expense	(1,185)	(0.6)	(2,163	
Pre-tax income	\$ 4,534	2.4%	\$ 7,171	2.3%
	=======	=====	=======	=====

Net sales were \$312,064 in the second quarter of 2000, an increase of \$125,869, or 67.6%, from last year. Unit sales of wireless handsets increased by 667,000 units in 2000, or 54.0%, to approximately 1,896,000 units from 1,229,000 units in 1999. This increase was attributable to increased sales of digital handsets and was partially offset by a decrease in analog handsets. The average selling price of handsets increased to \$153 per unit in 2000 from \$140 per unit in 1999. The number of new wireless subscriptions processed by Quintex increased 34% in 2000, with a corresponding increase in activation commissions of approximately \$1,374 in 2000. However, the average commission received by Quintex per activation decreased by approximately 7.1% in 2000

from 1999. Unit gross profit margins decreased to 5.3% in 2000 from 7.7% in 1999, reflecting the higher average unit cost of the newer digital phones, partially offset by the increase in unit selling price. This also reflects the competitive nature of the wireless marketplace and the pressure of supporting various wireless carrier programs and promotions. Operating expenses increased to \$13,016 from \$11,059. As a percentage of net sales, however, operating expenses decreased to 4.2% during 2000 compared to 5.9% in 1999. Selling expenses decreased from last year, primarily in advertising and divisional marketing, partially offset by increases in commissions. General and administrative expenses increased from 1999, primarily in salaries, temporary personnel and bad debt expenses. Warehousing and assembly expenses increased during 2000 from last year, primarily due to an increase in direct labor. Operating income for 2000 was \$9,334 compared to last year's \$5,719, and increase of \$3,615 or 63.2%.

Six months ended May 31, 1999 compared to six months ended May 31, 2000

The Wireless Group is composed of ACC and Quintex, both subsidiaries of the Company.

The following table sets forth for the periods indicated certain income statement data for the Wireless Group as expressed as a percentage of net sales:

	Six Months Ended			
	May 31, 1999		May 200	•
Net sales:				
Products	\$ 330,938	94.8%	\$ 571,331	97.1%
Activations	12,636	3.6	13,739	2.3
Residuals	1,824	0.5	757	0.1
Other	3,522	1.0	2,861	0.5
	348,920	100.0	588,688	100.0
Gross profit	32,182	9.2	43,310	7.4
Total operating expenses	21,620	6.2	25,427	4.3
Operating income	10,562	3.0	17,883	3.1
Other expense	(2,597)	(0.7)	(5,073)	(0.9)
Pre-tax income	\$ 7,965	2.3%	\$ 12,810	2.2%
	=======	=====	=======	=====

Net sales were \$588,688 for the six months ended May 31, 2000, an increase of \$239,768, or 68.7%, from last year. Unit sales of wireless handsets increased by 1,442,000 units in 2000, or 62.4%, to approximately 3,752,000 units from 2,310,000 units in 1999. This increase was attributable to sales of digital handsets. The addition of new suppliers also provided a variety of new digital, wireless products that contributed to the sales increase. The average selling price of handsets increased to \$147 per unit in 2000 from \$137 per unit in 1999. The number of new wireless subscriptions processed by Quintex increased 22.2% in 2000, with a corresponding increase in activation commissions of approximately \$1,097 in 2000. The average commission received by Quintex per activation decreased by approximately 11.4% in 2000 from 1999. Unit gross profit

margins decreased to 5.8% in 2000 from 7.5% in 1999, reflecting the higher average unit cost of the newer portable phones, partially offset by the increase in unit selling price. This also reflects the competitive nature of the wireless marketplace and the pressure of supporting various wireless carrier programs and promotions. Operating expenses increased to \$25,427 from \$21,620. As a percentage of net sales, however, operating expenses decreased to 4.3% during 2000 compared to 6.2% in 1999. Selling expenses increased from last year, primarily in advertising, divisional marketing, trade show expense and commissions. General and administrative expenses increased during 2000 from 1999, primarily in salaries, temporary personnel and bad debt expenses. Warehousing and assembly expenses increased during 2000 from last year, primarily in tooling expenses and direct labor. Operating income for 2000 was \$17,883 compared to last year's \$10,562, an increase of \$7,321 or 69.3%.

Management believes that the wireless industry is extremely competitive. This competition could affect gross margins and the carrying value of inventories in the future, particularly with the continuing shift to digital technologies from analog. As the market for digital products becomes stronger and if the market for analog phones continues to decline, the Company may be required to adjust the carrying value of its remaining analog inventory.

Electronics Results
Three months ended May 31, 1999 compared to three months ended May 31, 2000

The following table sets forth for the periods indicated certain income statement data and percentage of net sales by product line for the Electronics Group:

		Three Months Ended		
	May 31, 1999			May 31, 2000
Net sales:				
Sound	\$ 16,528	31.1%	\$ 17,897	27.2%
Mobile electronics	28,853	54.3	37,116	56.3
Consumer electronics	7,736	14.6	10,872	16.5
Total net sales	53,117	100.0	65,885	100.0
Gross profit	10,564	19.9	12,987	19.7
Total operating expenses	7,659	14.4	9,001	13.7
Operating income	2,905	5.5	3,986	6.0
Other expense	(256)	(0.5)	(185)	(0.3)
Pre-tax income	\$ 2,649	5.0%	\$ 3,801	5.8%
	=======	=====	=======	=====

Net sales increased \$12,768 compared to last year, an increase of 24.0%. Automotive sound sales increased 8.3% from last year to \$17,897. Mobile electronics sales increased 28.6% compared to last year, primarily due to an increase in mobile video sales of approximately \$10,850, partially offset by declines in Protector Hardgoods. Consumer electronics sales also increased 40.5% from last year to \$10,872 due to increased sales of FRS products. Net sales in the Company's Malaysian subsidiary declined from last year by approximately \$214. The Company's Venezuelan subsidiary experienced an increase of 26.6% in sales, over last year. Gross margins were 19.7% in 2000 and 19.9% in 1999. Operating expenses increased \$1,342 from last year, while decreasing to 13.7% of sales from last year's 14.4% of sales.. Selling expenses increased from last year, primarily in advertising and divisional marketing. General and administrative expenses increased from 1999,

primarily in office salaries, payroll taxes and benefits, depreciation, and office expenses. Warehousing and assembly expenses increased from 1999, primarily in field warehousing, partially offset by a decrease in direct labor. Operating income was \$3,986 compared to last year's \$2,905, an increase of \$1,081 or 37.2%.

Six months ended May 31, 1999 compared to six months ended May 31, 2000

The following table sets forth for the periods indicated certain income statement data and percentage of net sales by product line for the Electronics Group:

	May 31, 1999	Six Months E		May 31, 2000
Net sales:				
Sound	\$ 31,571	32.2%		
Mobile electronics	54,361		/	
Consumer electronics	12,127	12.4	18,585	14.7
Total net sales	98,059	100.0	126,404	100.0
Gross profit	19,762	20.2	25,216	19.9
Total operating expenses	14,393	14.7	,	
Operating income Other expense	5,369 (905)	5.5 (0.9)	7,451 (420)	
Pre-tax income	\$ 4,464 ======	4.6%	\$ 7,031 =======	5.6% =====

Net sales increased \$28,345 compared to last year, an increase of 28.9%. Automotive sound sales increased 25.5% from last year, primarily in AV and Prestige Audio product categories. Mobile electronics sales increased 25.4% compared to last year, primarily due to an increase in mobile video sales of approximately \$19,600, partially offset by declines in Protector Hardgoods. Consumer electronics sales also increased 53.3% from last year to \$18,585 due to increased sales of FRS products. Net sales in the Company's Malaysian subsidiary declined from last year by approximately

\$199. The Company's Venezuelan subsidiary experienced an increase of 34% in sales, over last year. Gross margins decreased to 19.9% in 2000 from 20.2% in 1999. Operating expenses increased \$3,372 from last year. As a percentage of sales, however, operating expenses decreased to 14.1% from last year's 14.7%. Selling expenses increased from last year, primarily in advertising and divisional marketing. General and administrative expenses increased from 1999, primarily in occupancy costs, depreciation, salaries and office expenses. Warehousing and assembly expenses increased from 1999, primarily in tooling and field warehousing, partially offset by a decrease in direct labor. Operating income was \$7,451 compared to last year's \$5,369, an increase of \$2,082 or 38.8%.

The Company believes that the Electronics Group has an expanding market with a certain level of volatility related to both domestic and international new car sales. Also, certain of its products are subject to price fluctuations which could affect the carrying value of inventories and gross margins in the future.

#### Other Income and Expense

Interest expense and bank charges increased by \$805 and \$2,337 for the three and six months ended May 31, 2000, respectively, compared to the same periods last year. The increase in interest expense and bank charges is due to higher average borrowings to finance increases in inventories and accounts receivable. Equity in income of equity investments increased \$116 and \$478 for the three and six months ended May 31, 2000, respectively, compared to the same periods last year. A major component of equity in income of equity investments for the six months ended May 31, 2000 is income recorded for Audiovox Specialty Applications, LLC. In addition, during the first quarter, the Company received \$579 of reimbursement of expenses incurred in previous years on behalf of The Protector Corporation, a 50%-owned equity investment, which has been included in other, net in the

accompanying consolidated statements of income. The Company also recorded currency translation (loss) gain of (\$51) and \$200 during the three and six month periods ended May 31, 2000, respectively.

For the three and six months ended May 31, 2000, the Company exercised its option to convert Shintom debentures into shares of Shintom common stock. The Company then sold the Shintom common stock, yielding net proceeds of \$9,242 and \$12,398 and gains of \$1,522 and \$1,850 for the three and six months ended May 31, 2000, respectively. During the quarter ended May 31, 2000, the Company sold 100,000 shares of CellStar common stock, yielding net proceeds of approximately \$581, and a gain, net of taxes, of approximately \$263.

The Company had entered into an equity collar on September 26, 1997 to hedge some of the unrealized gains associated with its investment in CellStar. Given the high correlation of the changes in the market value of the item being hedged to the item underlying the equity collar, the Company applied hedge accounting for this equity collar. The equity collar was recorded on the balance sheet at fair value with gains and losses on the equity collar reflected as a separate component of equity. During 1998, the Company sold its equity collar for \$1,499. Also during 1998, the CellStar stock split two-for-one, resulting in the equity collar hedging 200,000 shares of CellStar stock. The transaction resulted in a net gain on hedge of available-for-sale securities of \$929 which was reflected as a separate component of stockholders' equity. In connection with the sale of the CellStar shares, the Company recognized other income of \$750 (\$465 net of taxes) representing one-half of the net gain on the hedge of the available-for-sale securities.

#### Provision for Income Taxes

The effective tax rate for the three and six months ended May 31, 2000 was 37.6% and 38.5% compared to last year's 39.5% and 40.1%. These decreases were principally due to changes in the proportion of domestic and foreign earnings and benefits from reduced state taxes.

#### LIQUIDITY AND CAPITAL RESOURCES

The Company's cash position at May 31, 2000 increased \$17,777 from the November 30, 1999 level. Operating activities used \$20,287, primarily from increases in inventory of \$56,507 and decreases in accounts payable of \$4,009, partially offset by a decrease of \$35,076 in accounts receivable. Accounts receivable days on hand decreased to 50 days at May 31, 2000 from 51 days at May 31, 1999. Inventory days on hand increased from 30 days last year to 54 days this year. The increase in inventory value and days on hand was primarily in the Wireless Group. Investing activities provided \$5,484, primarily from the sale of investment securities, partially offset by the purchase of property, plant and equipment. Financing activities provided \$32,611, primarily from the proceeds of the follow-on offering offset by repayments on the line of credit agreement. In addition, financing activities were further offset by the payment of a dividend of \$859 to Toshiba Corporation, a 5% shareholder of Audiovox Communications Corp.

During the quarter ended May 31, 2000, the Company purchased land and a building (the Property) located in Japan for approximately \$7,300 from Shintom Co., Ltd. (Shintom). The purchase of the Property was partially financed with the proceeds of subordinated loans from third parties of approximately \$6,068. Concurrently with the purchase of the Property, the Company entered into a one year leaseback agreement with Shintom. The loans bear 5% interest per annum, and principle is payable in equal monthly installments over a six-month period beginning six months

subsequent to the date of the loans (See Note 7).

Effective December 20, 1999, the Company amended the credit agreement to increase its maximum borrowings to \$250,000. The amended and restated credit agreement contains covenants requiring, among other things, minimum quarterly and annual levels of pre-tax income and net worth. Further, the Company may not incur a pre-tax loss in excess of \$1,000 for any fiscal quarter and may not incur a pre-tax loss for two consecutive fiscal quarters. In addition, the Company must maintain a net worth base amount of \$175,000, plus 50% of consolidated net income for each fiscal year ending on or after November 30, 1999. Further, the Company must, at all times, maintain a debt to worth ratio of not more than 1.75 to 1. The amended and restated credit agreement includes restrictions and limitations on payments of dividends, stock repurchases and capital expenditures. The amended and restated credit agreement expires on July 28, 2004.

The Company's ability to borrow under its credit facility is conditioned on a formula that takes into account the amount and quality of its accounts receivable and inventory. The Company's obligations under the credit agreement are guaranteed by its subsidiaries and are secured by its accounts receivable and inventory.

The Company also has revolving credit facilities in Malaysia to finance additional working capital needs. The Malaysian credit facilities are partially secured by the Company under two standby letters of credit and one standby letter of credit and are payable upon demand or upon expiration of the standby letters of credit on August 31, 2000 and January 15, 2001, respectively. The obligations of the Company under the Malaysian credit facilities are secured by the property and building in Malaysia owned by Audiovox Communications Sdn. Bhd.

In February 2000, the Company completed a follow on offering of 3,565,000 Class A common shares at a price to the public of \$45.00 per share. Of the 3,565,000 shares sold, the Company offered 2,300,000 shares and 1,265,000 shares were offered by selling shareholders. Audiovox received approximately \$96,623 after deducting expenses. The Company used these net proceeds to repay a portion of amounts outstanding under their revolving credit facility, any portion of which can be reborrowed at any time. The Company did not receive any of the net proceeds from the sale of shares by the selling shareholders.

The Company believes that it has sufficient liquidity to satisfy its anticipated working capital and capital expenditure needs through November 30, 2000 and for the reasonable foreseeable future.

#### Recent Accounting Pronouncements

The Financial Accounting Standards Board (FASB) issued Statement 137, "Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133." Statement 137 amends Statement 133, "Accounting for Derivative Instruments and Hedging Activities," which was issued in June 1998 and was to be effective for all fiscal quarters of fiscal years beginning after June 15, 1999. Statement 137 defers the effective date of Statement 133 to all fiscal quarters of fiscal years beginning after June 15, 2000. Earlier application is permitted. Statement 133 establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measures those instruments at fair value. Management of the Company has not yet determined the impact, if any, that the implementation of Statement 133 will have on its financial position, results of operations or liquidity.

In March 2000, the FASB issued FASB Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation", an interpretation of Accounting Principles Board Opinion No. 25 (Opinion 25). This interpretation clarifies the application of Opinion 25 for certain issues. The effects of applying this interpretation are required to be recognized on a prospective basis from July 1, 2000. While management has not determined the impact of this interpretation, it is not expected to be material to the Company's results of operations.

#### Forward-Looking Statements

This quarterly report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Words such as "may," "believe," "estimate," "expect," "plan," "intend," "project," "anticipate," "continues," "could," "potential," "predict" and similar expressions may identify forward-looking statements. The Company has based these forward-looking statements on its current expectations and projections about future events, activities or developments. The Company's actual results could differ materially from those discussed in or implied by these forward-looking statements. Forward-looking statements include statements relating to, among other things:

- o growth trends in the wireless, automotive and consumer electronic businesses
- o technological and market developments in the wireless, automotive and consumer electronics businesses
- o liquidity
- o availability of key employees
- o expansion into international markets
- o the availability of new consumer electronic products

forward-looking statements are subject to numerous uncertainties and assumptions about the Company including, among other things:

- the ability to keep pace with technological advances
- significant competition in the wireless, automotive and consumer 0 electronics businesses
- quality and consumer acceptance of newly introduced products 0
- the relationships with key suppliers 0
- the relationships with key customers
- possible increases in warranty expense
- the loss of key employees foreign currency risks 0
- 0
- political instability
- changes in U.S. federal, state and local and foreign laws 0
- changes in regulations and tariffs 0
- seasonality and cyclicality O
- inventory obsolescence and availability

#### PART II - OTHER INFORMATION

### SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Annual Meeting of Stockholders of Audiovox Corporation ("the Company") was held on April 6, 2000 at the Smithtown Sheraton, Seminar Room, 110 Vanderbilt Motor Parkway, Smithtown, New York.

Proxies for the meeting were solicited pursuant to Regulation 14 of the Act on behalf of the Board of Directors for the following matters:

- To elect a Board of eight Directors;
- To adopt the 1999 Stock Compensation Plan; O
- To adopt the Executive Officer Bonus Plan;
- To adopt the Employee Stock Purchase Plan; and, 0
- To approve the Amended and Restated Certificate of Incorporation.

There was no solicitation in opposition to the Board of Directors' nominees election as directors as listed in the Proxy Statement and all of such nominees were elected. Class A nominee

Paul C. Kreuch, Jr. received 16,179,268 votes and 881,096 votes were withheld. Class A nominee Dennis F. McManus received 16,179,368 votes and 880,996 votes were withheld.

Class A and Class B nominee, John J. Shalam received 38,349,468 votes and 931,096 votes were withheld. Class A and Class B nominee, Philip Christopher received 38,350,368 votes and 930,196 votes were withheld. Class A and Class B nominee, Charles M. Stoehr received 38,349,868 votes and 930,696 votes were withheld. Class A and Class B nominee, Patrick M. Lavelle received 38,349,868 votes and 930,696 votes were withheld. Class A and Class B nominee, Ann M. Boutcher, received 38,229,993 and 1,050,571 votes were withheld. Class A and Class B nominee, Richard A. Maddia received 38,228,158 votes and 1,052,406 votes were withheld.

With respect to the proposal to adopt the 1999 Stock Compensation Plan, 27,478,815 shares were voted FOR and 7,755,810 shares AGAINST. 63,980 shares abstained from voting.

With respect to the proposal to adopt the Executive Officer Bonus Plan, 33,264,151 shares were voted FOR, and 1,042,130 shares AGAINST. 73,422 shares abstained from voting.

With respect to the proposal to adopt the Employee Stock Purchase Plan, 33,264,151 shares were voted FOR, and 1,042,130 shares AGAINST. 51,437 shares abstained from voting.

With respect to the proposal to approve the Amended and Restated Certificate of Incorporation, 38,343,130 shares were voted FOR, and 876,789 shares AGAINST. No shares abstained from voting.

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Exhibits Exhibit 27. Financial Data Schedule May 31, 2000
- (b) Reports on Form 8-K No reports were filed on Form 8-K during the quarter ended May 31, 2000.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AUDIOVOX CORPORATION

By:s/John J. Shalam John J. Shalam President and Chief Executive Officer

Dated: July 17, 2000

By:s/Charles M. Stoehr Charles M. Stoehr Senior Vice President and Chief Financial Officer

6-Mos Nov-30-2000 May-31-2000

23,304 206,341 5,177 192,746 447,073 38,340 11,042 503,305

123,015

5,404 0

2,500 224 316,210

503,305 707,294

721,790 638,895 649,791 0

572 4,307 19,843 7,631 12,212 0

0 12,212 0.58 0.54