# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-0

Quarterly Report Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

For Quarter Ended May 31, 1995

Commission file number 1-9532

AUDIOVOX CORPORATION (Exact name of registrant as specified in its charter)

Delaware 13-1964841 (State or other jurisdiction of incorporation or organization) Identification No.)

150 Marcus Blvd., Hauppauge, New York 11788 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (516) 231-7750

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Number of shares of each class of the registrant's Common Stock outstanding as of the latest practicable date.

Class Outstanding at June 21, 1995

Class A Common Stock 6,777,788 Shares
Class B Common Stock 2,260,954 Shares

#### AUDIOVOX CORPORATION

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PART II OTHER INFORMATION

#### AUDIOVOX CORPORATION AND SUBSIDIARIES Consolidated Balance Sheets (In thousands)

	November 1994	30, May 31, 1995 (unaudited)
Assets		,
Current Assets:		
Cash and cash equivalents Accounts receivable, net Inventory, net Prepaid expenses and other current assets Deferred income taxes Restricted cash Total current assets	\$ 5,495 94,242 83,430 6,065 2,247 - 191,479	74,851 127,293 11,603 3,014 6,259
Restricted cash Property, plant and equipment, net Equity investments Debt issuance costs, net Excess cost over fair value of assets acquired and other intangible assets, net Other assets	6,559 6,180 25,902 4,840 1,032 3,106	6,271 29,081 4,843 1,011
	\$ 239,098	\$ 271,438
Liabilities and Stockholders' Equity		
Current liabilities: Accounts payable Accrued expenses and other current liabilities Income taxes payable Bank obligations Documentary acceptances Current installments of long-term debt Total current liabilities	\$ 21,088 13,063 834 1,084 - 159 36,228	14,761 551 1,922 9,836 5,621
Bank obligations Deferred income taxes	29,100 5,945	
Long-term debt, less current installments Total liabilities	75,653 146,926	
Minority interest Stockholders' equity: Preferred stock Common Stock:	138 2,500	195 2,500
Class A Class B Paid-in capital Retained earnings	68 22 39,715 50,254	42,787 47,018
Cumulative foreign currency translation and adjustment Total stockholders' equity	92,559 (525) 92,034	
Commitments and contingencies	\$ 239,098	\$ 271,438

See accompanying notes to consolidated financial statements.

#### AUDIOVOX CORPORATION AND SUBSIDIARIES Consolidated Statements of Operations (In thousands, except share and per share data)

	May	onths End	led			hs Ended May 31	,	
1	994 (unau	1995 Idited)		1994 (		1995 udited)		
Net sales Cost of sales		.16,272 94,594	\$	105,811 86,541 19,270		231,609 187,753 43,856	\$	237,201 195,344
Gross profit Operating expenses: Selling		21,678 7,223		8,084		14,708		41,857 17,140
General and administrative Warehousing, assembly		8,893		8,772		16,291		17,969
and repair Operating income		2,333 18,449 3,229		2,365 19,221 49		4,401 35,400 8,456		4,835 39,944 1,913
Other income (expenses): Interest and bank charges Equity in income of equity		(1,482)		(2,661)		(3,006)		(4,711)
investments Management fees and related income Gain on sale of equity investment		773 221 -		1,215 320		1,459 431 27,783		2,402 716
Gain on public offering of equity investment Expense related to issuance of		-		-		10,565		-
warrants Other, net		- (302) (790)		(2,921) (242) (4,289)		(609) 36,623		(2,921) (556) (5,070)
Income (loss) before provision for (recovery of) income taxes and cumulative effect of a change in an								()
accounting principle Provision (recovery of) for income t Income (loss) before cumulative effe of a change in accounting for		2,439 1,002		(4,240) (467)		45,079 19,479		(3,157) 79
income taxes Cumulative effect of change in accou	nting	1,437		(3,773)		25,600		(3,236)
for income taxes Net income (loss)	\$	1,437	\$	(3,773)	\$	(178) 25,422	\$	(3,236)
<pre>Income (loss) per common share   (primary):   Income (loss) before cumulative eff   of change in accounting for incom</pre>								
taxes  Cumulative effect of change in	\$	0.16	\$	(0.42)	\$	2.79	\$	(0.36)
accounting for income taxes Net income (loss)	\$	0.16	\$	(0.42)	\$ \$	0.02 2.77	\$	(0.36)
Income (loss) per common share (full diluted): Income (loss) before cumulative	-							
effect of change in accounting fo income taxes Cumulative effect of change in	r \$	0.15	\$	(0.42)	\$	2.24	\$	(0.36)
accounting for income taxes Net income (loss) Weighted average number of common shares outstanding,	\$	0.15	\$	(0.42)	\$ \$	0.02 2.22	\$	(0.36)
primary Weighted average number of	9,1	.48,777	9,	,038,742	9	,162,020	9,	038,742
common shares outstanding, fully diluted	13,3	32,826	9,	,038,742	11	.,775,133	9,	038,742

See accompanying notes to consolidated financial statements.

## AUDIOVOX CORPORATION AND SUBSIDIARIES Consolidated Statements of Cash Flows (In thousands)

	Six Month May 31, 1994 (unaudited)	ns Ended May 31, 1995 (unaudited)
Cash flows from operating activities:		
Net income (loss) Adjustments to reconcile net income to net cash used in operating activities:	\$ 25,422	\$ (3,236)
Depreciation and amortization Provision for bad debt expense Equity in income of equity investments Minority interest	2,098 (176) (1,459) 76	1,988 603 (2,402) 57
Gain on sale of equity investment Gain on public offering of equity investment Provision for deferred income taxes Provision for unearned compensation	(27,783) (10,565) 5,315 198	- - (245) 151
Expense related to issuance of warrants Cumulative effect of change in accounting for income taxes	178	2,921
Other non-cash charges to income Changes in: Accounts receivable	54 671	- 18,803
Inventory Income taxes receivable Accounts payable, accrued expenses	(12,652) 229	-
and other current liabilities Income taxes payable Prepaid expenses and other assets Net cash used in operating activities	(1,663) (43) (1,291) (21,391)	(280) (5,312)
Cash flows from investing activities: Purchases of property, plant and equipment, net Notes receivable from equity investment	(1,194) 7,973	(1,290) -
Net proceeds from sale of equity investment Note receivable from vendor Distribution from equity investment Payment for purchase of subsidiary	29,434 (6,000) - (148)	- - 95 -
Net cash provided by (used in) investing activities	30,065	(1,195)
Cash flows from financing activities: Net (repayments) borrowings under line of credit agreements	(31,722)	24,638
Net (repayments) borrowings under documentary acceptances Principal payments on long-term debt	(7,182) (17,412)	9,836
Debt issuance costs Proceeds from exercise of stock options Principal payments on capital lease obligation	(3,842) 170 (73)	(642) - (130)
Proceeds from issuance of long-term debt Proceeds from release of restricted cash Restricted cash securing stand-by letter of credit	65,000 - (6,953)	300 -
Net cash (used in) provided by financing activities  Effect of exchange rate changes on cash	(2,014) (5)	34,002 (11)
Net increase (decrease) in cash and cash equivalents	6,655	(1,195)
Cash and cash equivalents at beginning of period	1,372	5,495
Cash and cash equivalents at end of period	\$ 8,027	\$ 4,300

See accompanying notes to consolidated financial statements.

#### AUDIOVOX CORPORATION AND SUBSIDIARIES

#### Notes to Consolidated Financial Statements

Six Months Ended May 31, 1994 and May 31, 1995

(1) The accompanying consolidated financial statements were prepared in accordance with generally accepted accounting principles and include all adjustments which, in the opinion of management, are necessary to present fairly the consolidated financial position of Audiovox Corporation and subsidiaries (the "Company") as of November 30, 1994 and May 31, 1995 and the results of operations and consolidated statement of cash flows for the six month periods ended May 31, 1994 and May 31, 1995.

Accounting policies adopted by the Company are identified in Note 1 of the Notes to Consolidated Financial Statements included in the Company's 1994 Annual Report filed on Form 10-K.

- (2) The information furnished in this report reflects all adjustments (which include only normal recurring adjustments) which are, in the opinion of management, necessary for a fair statement of the results for the interim period. The interim figures are not necessarily indicative of the results for the year.
- (3) Certain reclassifications have been made to the 1994 Consolidated Financial Statements to conform to the 1995 presentation.
- (4) The following is supplemental information relating to the consolidated statements of cash flows:

Six Months Ended May 31, 1994 1995 (In thousands)

Cash paid during the period: Interest (excluding bank charges) Income taxes

During 1995, the Company entered into a lease agreement to acquire new computer equipment. As a result, a capital lease obligation of \$86 was incurred.

(5) The Financial Accounting Standards Board (FASB) has issued Statement 115, "Accounting for Certain Investment in Debt and Equity Securities" (Statement 115). This statement addresses the accounting and reporting for investments in equity securities that have readily determinable fair values and for all investments in debt securities. Those investments are to be classified in three categories and accounted for as follows: 1) debt securities that

the enterprise has the positive intent and ability to hold to maturity are classified as "held-to-maturity securities", 2) debt and equity securities that are bought and held principally for the purpose of selling them in the near term are classified as "trading securities" and reported at fair value, with realized gains and losses included in earnings, 3) debt and equity securities not classified as either held-to-maturity securities or trading securities are classified as "available-for-sale securities" and reported at fair value, with unrealized gains and losses excluded from earnings and reported in a separate component of shareholders' equity. During the third quarter of fiscal 1995, the Company will be required to implement Statement 115.

- (6) Included in prepaid expenses and other current assets are approximately \$6.3 million of advances to suppliers to acquire inventory at future schedule dates. Included in total advances to suppliers is \$4 million advanced to Shintom Co., Ltd, a stockholder, who is also a vendor.
- (7) On May 9, 1995, the Company issued 1,668,875 warrants in a private placement, each convertible into one share of class A common stock at \$7 1/8, subject to adjustment under certain circumstances. The warrants were issued to the beneficial holders, as of June 3, 1994, of \$57.6 million of the Company's 6 1/4%convertible subordinated debentures due 2001 (the "Debentures"), in exchange for a release of any claims such holders may have against the Company, its agents, directors and employees in connection with their investment in the Debentures. As a result, the Company incurred warrant expense of \$2.9 million and recorded a corresponding increase to paid in capital. The warrants are not exercisable (a) until the later of (x) May 9, 1996 and (y) the date a registration statement with respect to the class A common stock issuable upon exercise of the warrants has been filed and declared effective by the Securities and Exchange Commission or (b) after March 15, 2001, unless sooner terminated under certain circumstances. The Company has also agreed to register the warrants and the underlying common stock within one year of the date of issuance pursuant to a registration rights agreement dated as of May 9, 1995, between the Company and the purchasers of the warrants.
- John J. Shalam, Chief Executive Officer of the Company has granted the Company an option to purchase 1,668,875 shares of class A common stock from his personal holdings at the same price, plus the tax impact, if any, should the exercise of this option be treated as dividend income rather than capital gains to Mr. Shalam.
- (8) On May 5, 1995, the Company entered into the Second Amended and Restated Credit Agreement ("Credit Agreement"). Under the Credit Agreement, the Company may obtain credit through direct borrowings, letters of credit and banker's acceptances. The obligations of the Company under the Credit Agreement continue to be guaranteed by certain of the Company's subsidiaries and will be secured by accounts receivable and inventory of the Company and

those subsidiaries. Availability of credit under the Credit Agreement is in a maximum aggregate amount of \$95 million is subject to certain conditions and is based upon a formula taking into account the amount and quality of its accounts receivable and inventory.

### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, certain items from the Company's consolidated statements of operations, expressed as percentages of net sales:

		Months Ended lay 31,		Six Months Ended May 31,		
	1994	1995	1994	1995		
Net Sales	100.0%	100.0%	100.0%	100.0%		
Gross Profit	18.6	18.2	18.9	17.6		
Operating Expenses Income (Loss) Before Provision for (recovery of) Income Taxes and cumulative effect of change	15.8	18.2	15.3	16.8		
in accounting for income taxes Cumulative effect of change in	2.1	(4.0)	19.5	(1.3)		
accounting for income taxes	-	-	0.1	-		
Net income (loss)	1.2	(3.6)	11.0	(1.4)		

Net sales by product line for the three month and six month periods ended May 31, 1994 and May 31, 1995 are reflected in the following table:

		Months Ende		onths Ended May 31,
	1994	1995	1994	1995
		(In Mi	llions)	
Cellular Product - Wholesale \$	51.9	\$ 46.4	\$106.2	\$118.0
Cellular Product - Retail	5.0	4.6	12.1	10.6
Activation Commissions	10.5	8.8	25.8	22.2
Residual Fees	1.1	1.1	1.8	2.2
Total Cellular	68.5	60.9	145.9	153.0
Automotive Sound Equipment	29.3	26.6	52.0	51.1
Automotive Security and Accessory	17 0	10.0	21 2	22 4
Equipment	17.8	18.3	31.3	33.1
Other	0.7	-	2.4	-
\$3	116.3	\$105.8	\$231.6	\$237.2

#### RESULTS OF OPERATIONS

Net sales decreased \$10.5 million or 9.0% and increased \$5.6 million or 2.4% for the three and six month periods ended May 31, 1995 compared to the same periods last year. The decrease for the quarter was attributable to decreases in cellular (\$7.6 million or

11.1%) and automotive sound equipment (\$2.7 million or 9.2%). These decreases were partially offset by an increase in automotive accessories of \$492,000 or 2.8%. The increase in net sales for the six month period was in cellular (\$7.1 million or 4.9%) and automotive accessories (\$1.8 million or 5.8%), partially offset by decreases in automotive sound (\$914,000 or 1.7%) and other (\$2.4 million or 100%). The other category, comprised principally of facsimile machines, has been discontinued. Both wholesale and retail sales were down for the quarter versus last year, 5.5% and 24.6%, respectively. Year to date, wholesale sales were up 7.9% while retail sales dropped 18.5%.

The decrease of \$7.6 million in net sales in the cellular product category for the quarter was due to a 29.7% decrease in average unit selling prices, despite a 26.4% increase in unit sales. On a year-to-date basis, net sales were up \$7.1 million, primarily due to an increase of 38.6% in unit sales, partially offset by a 20.8% decrease in average unit selling prices. Consumer preference for portable cellular telephones continued for both the three and six months ended May 31, 1995 compared to the same periods last year. The market for portable cellular telephones continues to be very competitive. Average unit selling prices for portable cellular telephones has decreased approximately 41% for both the three and six month periods ended May 31, 1995 compared to the same periods in 1994. Part of this decrease was due to new product introductions at lower unit selling prices. Cellular revenues for activations decreased \$1.7 million (16.2%) and \$3.6 million (14.0%) for the three and six months ended May 31,

1995, respectively, compared to last year. This decrease is attributable to a corresponding decrease in new cellular subscriber activations of 15.1% and 8.5%, respectively. Also contributing to the decrease was the continuing decline in average activation fees received by the Company from the carriers (2.3% and 5.7% for the three and six month periods, respectively).

The decrease in net sales in the automotive sound category for both the three and six month periods compared to the same periods last year was primarily in the AV product line. This decrease was partially offset by increases for the three and six month periods in the Heavy Duty Sound, SPS, Private Label and Marine product lines. Net sales in the Prestige Audio product line increased for the six month period, but was down for the quarter versus last year.

Automotive accessories experienced increased sales for both the three months and six months ended May 31, 1995 compared to last year. The increases were primarily in the Prestige and Hardgoods product lines. These increases were offset by decreases in AA security and cruise controls.

Gross margins declined for the quarter to 18.2% from 18.6% for the same period in 1994. For the six months ended May 31, 1995, gross margins declined to 17.6% from 18.9% for the same period last year. The decline in margins was primarily in the cellular and automotive sound categories, partially offset by an increase in the margins of automotive accessories. Gross margins in the wholesale business declined for both the three and six month periods ended May 31, 1995 compared to last year. Retail margins, however, improved for both the quarter and six months ended versus 1994.

The decrease in cellular margins is a result of the decline in the selling price of portable telephones due to increased competition and the introduction of lower-priced products. The portable cellular telephone line accounted for the majority of this decrease. During the second quarter, the Company accrued approximately \$700,000 of anticipated tax refunds paid on ozone depleting chemicals which positively impacted gross margins.

Automotive sound margins decreased from 20.3% to 17.1% and from 20.5% to 19.5% for the three and six month periods ended May 31, 1994 compared to 1995. The decrease in automotive sound margins was primarily in the AV product line, partially offset by increases in the Marine and Heavy Duty Sound product lines. Automotive accessory margins increased to 28.2% and 28.3% from 27.5% and 27.7% for the three and six month periods ended May 31, 1995 and 1994, respectively. These increases were primarily in the Prestige and Hardgoods product lines, partially offset by a decrease in margins in AA security products.

The Company continues to operate in a highly competitive environment and believes that competition will continue to intensify in the future. Increased price competition relating to products and services provided to the Company's retail customers on behalf of cellular carriers may result in downward pressure on the Company's retail gross profit margins.

Total operating expenses increased by approximately \$772,000 or 4.2% and \$4.5 million or 12.8% for the three and six month periods ended May 31, 1995 compared to the respective periods in

1994. Of this increase, \$286,000 (37.0%) and \$2.4 million (52.8%) was experienced in the wholesale business and \$486,000 (63.0%) and \$2.1 million (47.2%) was in the retail business. Warehousing, assembly and repair expenses increased by \$32,000 or 1.4% and \$434,000 or (9.9%) for the three and six month periods ended May 31, 1995, due to increases in field warehousing costs, principally due to increased inventory levels, partially offset by reductions in warehouse production expenses. Selling expenses increased by \$860,000 or 11.9% and \$2.4 million or 16.5% (\$525,000 and \$698,000in wholesale; \$335,000 and \$1.7 million in retail) for the three and six month periods ended May 31, 1995 over the prior year's comparable period due to increases in advertising, salesmen's salaries, and payroll taxes and benefits, partially offset by a decrease in commissions. General and administrative expenses decreased by \$121,000 or 1.4% and increased \$1.7 million or 10.3% for the three and six month periods ended May 31, 1995 over the respective periods in 1994, resulting from increases in occupancy costs, professional fees and provision for bad debt. The Company has increased its provision for bad debt based upon its evaluation of its accounts receivable considering current and potential market conditions. There was also an increase in costs associated with the Company's overseas buying offices.

Interest expense and bank charges increased by \$1.2 million or 79.5% and \$1.7 million or 56.7% for the three and six month periods ended May 31, 1995, compared to the respective periods of 1994 as a result of an increase in interest costs from increased borrowing to support higher levels of inventory purchases. Management fees

and related income and equity in income from joint venture investments increased by approximately \$540,000 and decreased approximately \$9.3 million for the three and six month periods ended May 31, 1995, as compared to the same periods of 1994, principally due to 1994's increase in the carrying value of the investment in CellStar Corporation ("CellStar") after their public offering.

Other expenses increased \$2.9 million for both the three and six month periods ended May 31, 1995 compared to the same periods last year due to the cost to the Company associated with the issuance of stock warrants for no monetary consideration to certain holders of the Company's convertible subordinated debentures. This one-time, non-cash charge to earnings is offset by a \$2.9 million increase in paid in capital. Therefore, there is no effect on total shareholders' equity.

For the three months ended May 31, 1995, the Company recorded an income tax recovery of \$467,000 and an income tax provision of \$79,000 for the six months ended May 31, 1995 as compared to income tax provisions of \$1.0 million and \$19.7 million in 1994, respectively. The provision for 1994 was higher due to the aforementioned CellStar transaction and higher operating profits.

As discussed in Note 5 to the financial statements, the Financial Accounting Standards Board (FASB) has issued Statement 115, "Accounting for Certain Investment in Debt and Equity Securities" (Statement 115). This statement addresses the accounting and reporting for investments in equity securities that have readily determinable fair values and for all investments in

debt securities. As discussed in Liquidity and Capital Resources, the Company sold 1,500,000 shares of CellStar common stock to Alan H. Goldfield, President of CellStar, for \$11.50 per share upon exercise of an option for such shares by Mr. Goldfield. As a result thereof, the Company's ownership percentage in CellStar was reduced below 20% and, commencing in the third quarter, will no longer account for its investment in CellStar under the equity method of accounting. Based upon the closing market price of CellStar on May 31, 1995, the increase to equity as required by FASB 115 would have been in excess of \$20 million, net of deferred taxes.

#### LIQUIDITY AND CAPITAL RESOURCES

The Company's cash position at May 31, 1995 was approximately \$1.2 million below the November 30, 1994 level. Operating activities used approximately \$34.0 million, primarily due to increases in inventory and unprofitable operations, partially offset by decreases in accounts receivable. Investing activities used approximately \$1.2 million, primarily for the purchase of property, plant and equipment. Financing activities provided approximately \$34.0 million, primarily from an increase in bank obligations under line of credit agreements and documentary acceptances.

On May 5, 1995, the Company entered into the Credit Agreement with five banks, including Chemical Bank which acts as agent for the bank group, where the Company may obtain credit through direct borrowings, letters of credit, and banker's acceptances. The obligations of the Company under the Credit Agreement continue to

be guaranteed by certain of the Company's subsidiaries and will be secured by accounts receivable and inventory of the Company and those subsidiaries. Availability of credit under the Credit Agreement is in a maximum aggregate amount of \$95.0 million, is subject to certain conditions and is based upon a formula taking into account the amount and quality of its accounts receivable and inventory.

On May 9, 1995, the Company issued 1,668,875 warrants in a private placement, with the underlying shares to be supplied from the Chairman's personal stock holdings. Each warrant is convertible into one share of class A common stock at \$7 1/8, subject to adjustment under certain circumstances. The warrants were issued to the beneficial holders, as of June 3, 1994, of \$57.6 million of the Company's 6 1/4% convertible subordinated Debentures due 2001, in exchange for a release of any claims such holder may have against the Company, its agents, directors and employees in connection with their investment in the Debentures. Each holder received 30 Warrants for each \$1,000 of principal amount of debentures, except for Oppenheimer & Co., Inc. which received 25 warrants. The warrants are not exercisable (a) until the later of (x) May 9, 1996 and (y) the date a registration statement with respect to the class A common stock issuable upon exercise of the warrants has been filed and declared effective by the Securities and Exchange Commission or (b) after March 15, 2001, unless sooner terminated under certain circumstances. The Company has also agreed to register the warrants and the underlying common stock within one year of the date of issuance pursuant to a

registration rights agreement dated as of May 9, 1995, between the Company and the purchasers of the warrants.

On May 9, 1995, John J. Shalam, Chief Executive Officer of the Company, granted the Company an option to purchase 1,668,875 shares of class A common stock from his personal holdings at the same price plus the tax impact, if any, should the exercise of this option be treated as dividend income rather than capital gains to Mr. Shalam. The independent directors of the Company may elect to issue shares from the Company instead of drawing on Mr. Shalam's shares if such directors determine it is in the best interest of the shareholders and the Company.

On June 2, 1995, the Company announced that Alan Goldfield, Chairman and Chief Executive Officer of CellStar, one of the Company's equity investments, had exercised his option, pursuant to a December 3, 1993 agreement with the Company, to purchase 1.5 million shares of CellStar common stock from the Company at a price of \$11.50 per share. As a result of this transaction, the Company received \$17.25 million and still owns 2.375 million shares of CellStar common stock or 12.79% ownership interest in CellStar. Unrelated to this announcement, the Company also announced that, as a result of CellStar's withdrawal of 3.0 million shares of CellStar common stock from registration with the Securities and Exchange Commission, the Company was withdrawing its request to include approximately 1.1 million shares of CellStar common stock held by the Company in such registration statement. These shares are included in the 2.375 million CellStar common shares still held by the Company. The Company had the option to include such shares in

the registration statement pursuant to the piggy-back registration rights agreement between CellStar and the Company. CellStar withdrew its Securities and Exchange Commission registration of common stock when it obtained a firm commitment for a \$125 million credit facility underwritten by Texas Commerce National

The Company believes that is has sufficient liquidity to satisfy its anticipated working capital and capital expenditure needs through November 30, 1995 and for the reasonable foreseeable future.

PART II - OTHER INFORMATION

Proxies for the meeting were solicited pursuant to Regulation 14 of the Act on behalf of the Board of Directors for the following matters:

- To elect a Board of eight Directors; and
- 2. to approve the adoption of a CEO Bonus Plan.

There was no solicitation in opposition to the Board of Director's nominees for election as directors as listed in the Proxy Statement and all of such nominees were elected. Class A nominee Gordon Tucker received 6,549,754 votes and 143,753 votes were withheld. Class A nominee Irving Halevy received 6,548,694 votes and 144,813 votes were withheld.

Each Class B nominee, John J. Shalam, Philip Christopher, Charles M. Stoehr, Patrick M. Lavelle, Martin Novick and Ann M. Boutcher, received 22,609,540 votes. No votes were withheld from Class B nominees.

With respect to the proposal to approve the adoption of the CEO Bonus Plan, a performance based compensation plan for the Company's Chief Executive Officer designed to meet the requirements for an exception from the limitations of Section 162(m) of the Internal Revenue Code, 27,302,159 shares (93.1%) were voted FOR and 408,195 shares (1.4%) AGAINST. 35,094 shares abstained from voting.

Item 6. Reports on Form 8-K

On May 31, 1995, the Company filed a report on Form 8-K dated May 5, 1995, which reported that:

- (1) the Company had entered into the Second Amended and Restated Credit Agreement whereby the Company's availability of credit was increased to a maximum aggregate amount of \$95.0 million subject to certain conditions and based upon a formula taking into account the amount and quality of the Company's accounts receivable and inventory. The obligations of the Company continue to be guaranteed by certain of its subsidiaries and are secured by accounts receivable and inventory of the Company and those subsidiaries; and
- (2) the Company had issued 1,668,875 warrants in a private placement under a warrant agreement, dated as of May 9, 1995 (the "Warrant Agreement"), between the Company and Continental Stock Transfer & Trust Company, as Warrant Agent. Each warrant is convertible into one share of class A common stock at 7 1/8, subject to adjustment under certain circumstances. The warrants were issued to the beneficial holders as of June 3, 1994 of \$57.6 million of the Company's 6-1/4% convertible subordinated debentures due 2001, in exchange for a release of any claims such holder may have against the Company. Each holder received 30 warrants for each \$1,000 of principal amount of debentures, except for Oppenheimer & Co., Inc. which received 25 warrants.

On June 5, 1995, the Company filed a report on Form 8-K dated June 2, 1995, which reported that Alan H. Goldfield, Chairman and

Chief Executive Officer of CellStar, exercised his option to purchase 1.5 million shares of CellStar common stock from the Company at a price of \$11.50 per share. As a result of this transaction, the Company received gross proceeds of \$17.25 million. The Company continues to own 2.375 million shares of CellStar common stock.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AUDIOVOX CORPORATION

By:s/John J. Shalam John J. Shalam President and Chief Executive Officer

Dated: June 30, 1995

By:s/Charles M. Stoehr Charles M. Stoehr Senior Vice President and Chief Financial Officer

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6-M0S
       NOV-30-1995
           MAY-31-1995
                     4,300
                     0
                73,424
                 1,427
                127,293
            227,320
                      22,294
             16,023
271,438
        48,895
                      71,020
                      90
             0
                  2,500
                  89,805
271,438
                   212,740
            237,201
                      190,321
               195,344
                Ō
                603
            4,711
             (3,157)
         (3,236)
                   0
                   0
                (3,236)
                (.36)
(.36)
```