

INVESTING IN  
INNOVATION FOR  
OUR CUSTOMERS



# Fiscal 2020 Fourth Quarter and Year-End Investor Presentation June 2020

# Safe Harbor Statement

Except for historical information contained herein, statements made in this release constitute forward-looking statements and thus may involve certain risks and uncertainties. All forward-looking statements made in this release are based on currently available information and the Company assumes no responsibility to update any such forward-looking statements. The following factors, among others, may cause actual results to differ materially from the results suggested in the forward-looking statements. The factors include, but are not limited to the: risk factors described in the Company's annual report on Form 10-K for the fiscal year ended February 29, 2020 and other filings made by the Company from time to time with the SEC. The factors described in such SEC filings include, without limitation: the impact of the COVID-19 outbreak on the Company's results of operations, the Company's ability to realize the anticipated results of its business realignment; cybersecurity risks; risks that may result from changes in the Company's business operations; our ability to keep pace with technological advances; significant competition in the automotive electronics, consumer electronics and biometrics businesses; our relationships with key suppliers and customers; quality and consumer acceptance of newly introduced products; market volatility; non-availability of product; excess inventory; price and product competition; new product introductions; foreign currency fluctuations; and restrictive debt covenants. Many of the foregoing risks and uncertainties are, and will be, exacerbated by the COVID-19 pandemic and any worsening of the global business and economic environment as a result. The Company assumes no obligation and does not intend to update these forward-looking statements.

# About VOXX International Corporation



- Founded in 1960 as Audiovox Corporation (changed name to VOXX International in 2011)
- Global manufacturer and distributor of lifestyle products to consumers worldwide
- Strong portfolio in the automotive and consumer electronics, and biometrics industries
- Strategic supplier to many of the world's largest Tier-1 OEMs and leading retailers
- Increased manufacturing and R&D capabilities driven by commitment to innovation
- Seasoned management team across all business segments



**OVER 5 DECADES  
OF INDUSTRY  
LEADERSHIP**



**MARKET-LEADING  
POSITIONS IN  
GROWING INDUSTRY  
SEGMENTS**

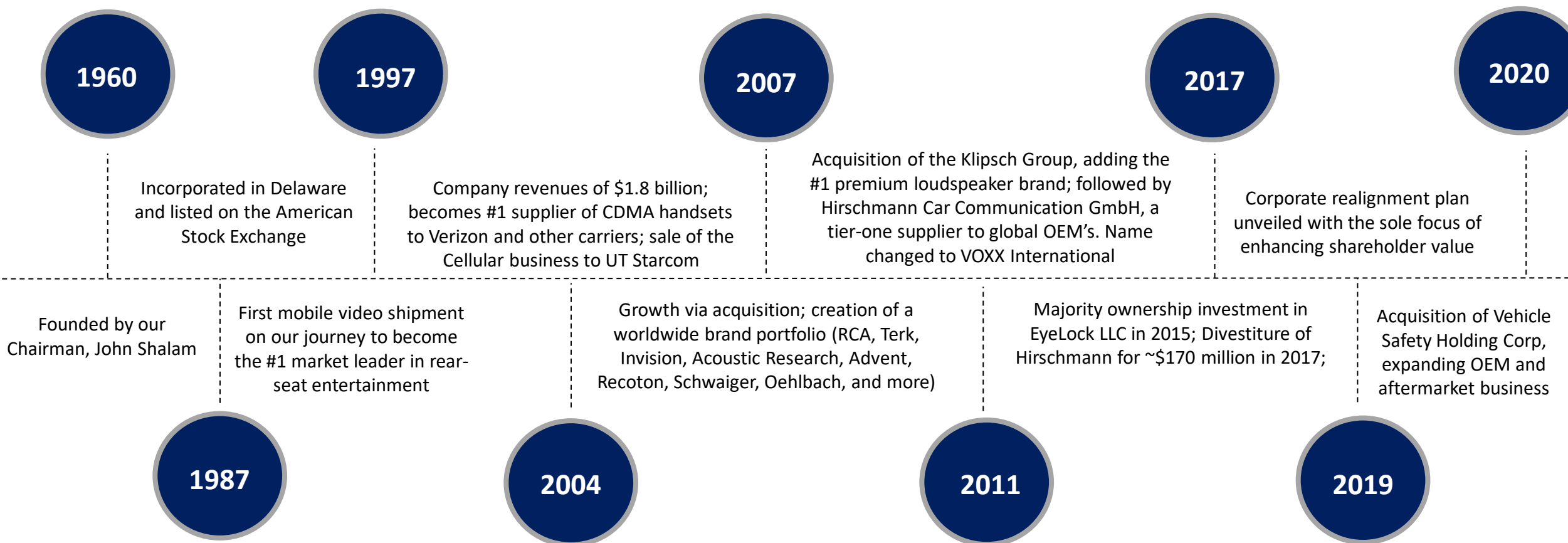


**DIVERSE CUSTOMER  
BASE & EXPANSIVE  
DISTRIBUTION  
NETWORK**



**STRONG BALANCE  
SHEET WITH CASH  
ON HAND AND  
ACCESS TO CAPITAL**

# Our History – Over 50 Years of Driving Innovation





# Our Transformation – Restructuring VOXX for the Future

*Over the past several years, our business has been impacted by disruptive technologies, changes in consumer purchasing behaviors, losses at our majority-owned subsidiary EyeLock, and global macro-economic issues. This past fiscal year, we began taking aggressive measures to realign VOXX, restructure our business, and position the Company for sustainable profitability to enhance shareholder value.*

## **Corporate Realignment Initiatives**

- Combination of our former international Premium Audio business under Klipsch Group
- Combination of our international Accessories businesses (Oehlbach and Schwaiger) into one operating entity
- Sale of our international real estate in Germany generated ~\$9.5 million in net proceeds
- Restructuring of our domestic Accessories business
- Aggressive SKU rationalization in our former Consumer Accessories (excluding EyeLock LLC) and Premium Audio segments
- Headcount reduction and cost-containment programs to align based on projected sales volumes
- Change in business reporting segments based on the new alignment
- Increase of authorized stock repurchase program by up to 3 million shares
- New executive Employment Agreements; change in bonus structure to Adjusted EBITDA from pre-tax income
- Ongoing focus on reducing fixed costs, and improving efficiencies to enhance the bottom-line

**Focus on growth & sustainable profitability and long-term value creation**

# New Business Segments in Fiscal Year 2020

## CONSUMER ELECTRONICS

Speakers, headphones, soundbars, audio systems, reception, security, karaoke systems, wearable devices, and more



Combination of Consumer  
Accessories and Premium  
Audio (less EyeLock)

## AUTOMOTIVE ELECTRONICS

Rear-seat entertainment and remote start security for global OEMs and the aftermarket; other aftermarket products include ADAS, telematics, satellite radio, vehicle security systems, and more



Maintained the OEM  
and aftermarket  
automotive business

## BIOMETRICS

Patented IP portfolio for embedded iris authentication and physical access control systems in the rapidly expanding, global biometrics industry



Created a stand-alone  
biometrics segment based on  
upcoming milestones

# Consumer Electronics



**VOXX Consumer**

## VOXX CONSUMER ASSOCIATED BRANDS

**Klipsch**

**RCA**

**AR**

**TERK**

**SINGSATION™**

**Magnat**

**MAC  
AUDIO**

**HECO**

**Jamo®**

**ENERGY**



# Consumer Electronics: #1 Market Position in Premium Audio

## #1 MARKET POSITION

Klipsch is the **#1** premium speaker brand in the **United States** with over **25%** total market share in the home audio category. Klipsch is the **#1** premium speaker brand in **Canada** with over **35%** total market share in the home audio category.

2017 NPD DATA

**Klipsch**



- Founded in 1946
- Headquartered in Indianapolis
- #1 premium speaker brand in the #1 @ U.S. electronics retailer – Best Buy
- Klipsch products are distributed globally through over 1,000 premium audio retailers and distributors



# Consumer Electronics: Strong Brand Portfolio in Premium Audio

## LEGENDARY BRAND

From explosive cinema sound to classic American hi-fi, Klipsch product lines and trademarks are some of the most revered in the audio industry.



REFERENCE™



Forte

Klipschorn®

LaScala

Klipsch®

Cornwall

Heresy

**Klipsch®**  
KEEPERS OF THE SOUND

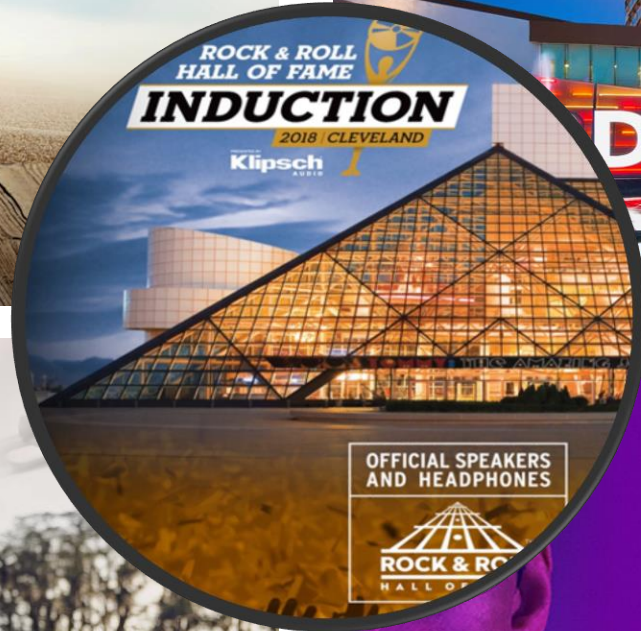
REFERENCE™  
PREMIERE

# Consumer Electronics: Premium Audio Product Categories





# Consumer Electronics: Klipsch Partnerships





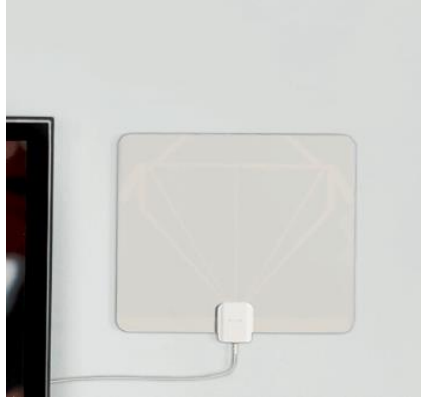
# Consumer Electronics: Array of Products for the Everyday Consumer



**TERK**  
ANTENNAS  
[MORE INFO](#)



**RCA**  
ANTENNAS  
[MORE INFO](#)



**RCA**  
SPEAKERS  
[MORE INFO](#)



**project nursery**  
BABY MONITORING  
[MORE INFO](#)



**MYGUARD**  
FITNESS TRACKERS  
[MORE INFO](#)



# Consumer Electronics: Growing Healthcare Presence

## Supporting the Growth of CONNECTED HEALTHCARE

- ✓ HIPAA compliant shared services and distribution facilities
- ✓ HIPAA compliant reverse logistics facility for managing PHI, PII data clearing and cleaning
- ✓ Established business relations with key OE hardware suppliers
- ✓ Credit facilities to support large scale programs
- ✓ Full forward and reverse logistics
- ✓ Direct to consumer shipments
- ✓ Global logistics expanding to Europe



## Positive Momentum

• **2018:** Agreement with UnitedHealthcare® to distribute Apple®, Fitbit®, Samsung®, Garmin® and Striiv® wearable devices as part of UHC's Motion® Program

• **2019:** Agreement with Reemo Health to distribute their Personal Independence Smartwatch, which combines wearable technology and a Personal Emergency Response Service (PERS), built for senior citizens

- Other alliances with leading technology companies underway



# Automotive Electronics



VOXX AUTOMOTIVE ASSOCIATED BRANDS

AUDIOVOX® ///ADVENT® iINVISION™ ROSEN  movies to go 

 ROADMOTION® OMEGA CRIMESTOPPER  SAFETY & SECURITY  PRESTIGE 

CODE  ALARM® VOXX  adas ADVANCED DRIVER ASSISTANCE SYSTEMS FLASHLOGIC  Powered by BOS  RADT EVR STOLEN VEHICLE RECOVERY CAR:LINK™



# Automotive Electronics

- Combination of our Automotive assets including Invision Automotive Systems, Code Alarm and Audiovox Electronics
- Manufacture and distribute a wide range of products for global OEMs and in the aftermarket through our nationwide and worldwide distribution channels
- World-class manufacturing facility in Lake Nona, FLA
- OEM and Tier-1 Automotive customers worldwide
- Strong engineering capabilities driving innovation
- #1 or leading market positions in rear-seat infotainment, remote start systems/car security, and aftermarket satellite radio
- Committed to developing next-generation technologies that bridge the gaps across content, devices and connectivity

## North American Footprint



**Orlando Facility:** Engineering, Quality, Manufacturing, Supply Chain & Operations  
• \$16M corporate investment in new 115,000 sq. ft. facility



**Michigan Facility - Local Support:** Design & Development Engineering, Sales and Program Management • Vehicle Integration and Systems Integration Expertise  
• Full Test and Validation Lab

# Automotive Electronics: Driving Innovation for Global OEMs



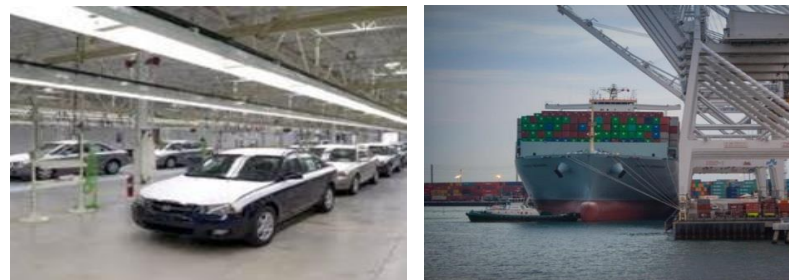
## Multiple Channels Supporting Our OEM Customers

### PRODUCTION LINE



Vehicle Production

### MOD CENTER AND PORTS



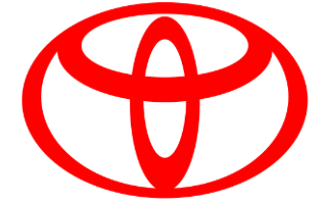
Post Production

### DEALERSHIP



Dealer Direct

# Automotive Electronics: Sampling of Our OEM Customers



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## *Tier 1 Customers*





# Automotive Electronics: Diversified Aftermarket Solutions



Automotive Security & Remote Start Systems

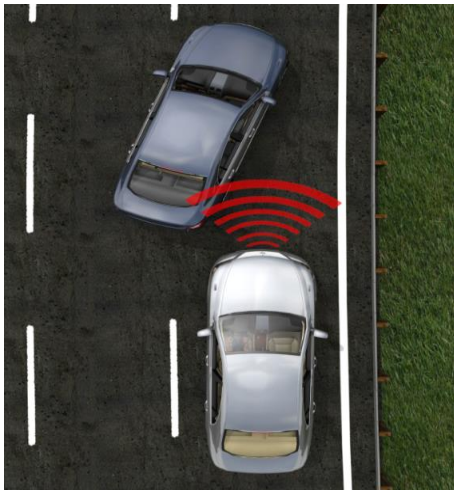


RSE Headrest Solutions & Drop-Down Monitors



Aftermarket Satellite Radio

## Advanced Driver Assistance Systems / Vehicle Telematics



# Biometrics

A composite image featuring a woman's face on the left and an EyeLock biometric device on the right. The VOXX Biometrics logo is centered over the image.

**VOXX Biometrics**

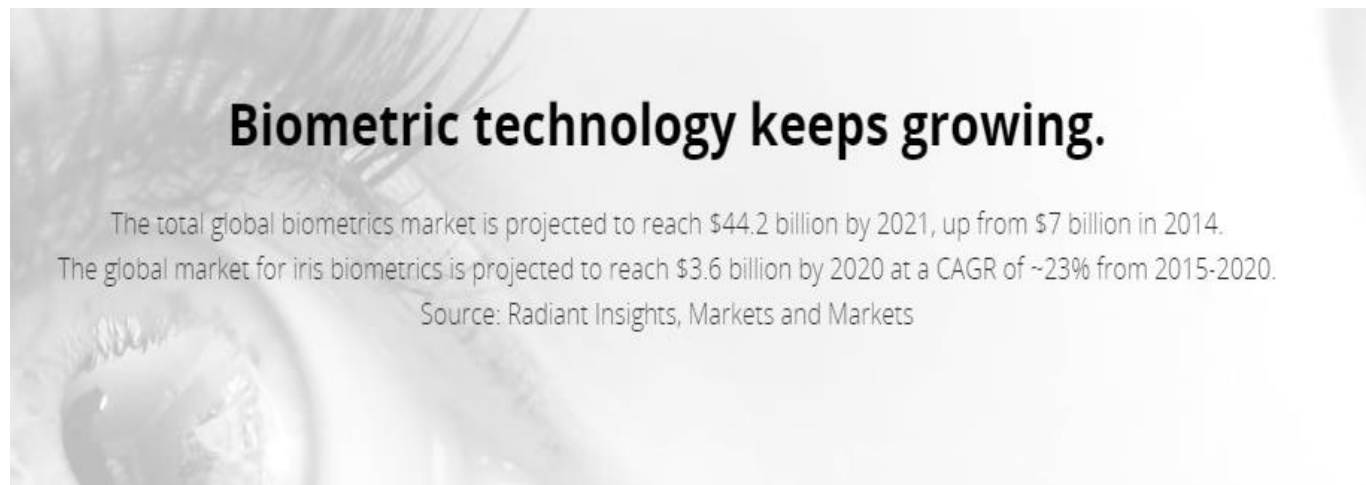
**VOXX holds a majority ownership stake in EyeLock LLC and 100% of its intellectual property**

*Investment in 2015 in R&D stage company – well positioned across multiple global industries in the coming years*



# Biometrics: About EyeLock and its Potential

- Initial minority investment in 2014 and **majority ownership stake** in late 2015
- EyeLock today has one of, if not the **strongest IP collection** of iris-authentication solutions worldwide (75 patents or patents pending)
- **Past:** Great technology – moving from proof of concept to design and testing with several partners
- **Present:** Contracts secured in the retail/vending, defense and financial services industries; several tests underway with large global companies in the healthcare, financial services and gaming sectors
- **Future:** The world is changing; people will be recognized through biometrics, whether fingerprint, facial and/or iris
- EyeLock is **well-positioned** to capture its fair share in the coming years in a rapidly growing, multi-billion industry





# Biometrics: Why IRIS Over Other Forms of Biometrics?

The Internet of Things has made security a critical part of daily life, demanding more efficient means of protecting identities and assets



False  
Accept Rate



DNA

1 in 800 Trillion



Iris

Single Eye:  
1 in 1.5 Million

Double Eye:  
1 in 2.25 Trillion



Finger  
Prints

1 in 50,000



3D Facial

1 in 1 Million

Consumers have multiple log-ons; user names, passwords and PINs are simply unmanageable and not secure



User ID

\*\*\*\*

Passwords



PINs



Mother's  
Maiden  
Name

Cards, keys and IDs are expensive and easily forged, hacked and counterfeited



Access  
Cards



Keys



Credit  
Cards



Photo ID

# Biometrics: EyeLock's Offering & Differentiation

## EYELOCK IRIS ADVANTAGE



### SPEED

EyeLock uses video, not still pictures to capture an image of your eyes, and delivers throughput of up to 20 people per minute.



### SECURITY

No two human irises are alike - not in twins, not even on the same person. EyeLock provides a False Accept Rate (FAR) of 1 in 2.25 Trillion for both eyes.



### NO IRIS, NO ID

EyeLock generates a unique EyeLock ID™ of each iris. Then to authenticate your ID, it matches the EyeLock ID™ with your eyes.



### HYGIENIC

EyeLock is a fully touchless system, authentication can be completed without the requirement to remove eyewear, face masks and gloves.



### CONVENIENT

EyeLock authenticates users within seconds, with only a brief glance into the lens.

# Breaking News: VOXX Automotive & Amazon Collaboration

**VOXX Automotive and Amazon Collaborate to Deliver the *Fire TV Experience* for Global OEM's**



- VOXX Automotive chosen as Amazon's domestic vehicle systems integrator
- Fire TV Edition for Auto will enable vehicle manufacturers to integrate Fire TV directly into in-car entertainment systems
- With hands-free access to Alexa, touch screen interface and offline playback capabilities, parents and kids will be able to enjoy the living room TV experience in the car and watch a wide variety of content recorded with Fire TV Recast or saved locally on-device
- Content will be streamed using a vehicle's Wi-Fi or LTE connection, a mobile hotspot or any other WAN-enabled device
- FCA Chrysler Automobiles (FCA) to be the first OEM to work with VOXX Automotive





# Breaking News: VOXX Automotive and SOAR Collaboration

**VOXX Automotive Unveils SOLO – New Integrated Module to *Detect Presence of Life and Save our Children***



- VOXX Automotive has partnered with patent holder of the “Save-our-Loved-Ones” technology with a focus on ending mortality rates of children inadvertently left in cars where temperatures soar
- The result is SOLO, our integrated module with technology to detect the presence of life within seconds of a driver leaving the vehicle through respiratory activity
- SOLO module can alert you via flashlights, 2-way key fob feedback, horns, remote starts, and can also vent the windows to quickly lower temperatures or provide text alerts or GPS notifications
- 829 children have died due to Pediatric Vehicular Heatstroke (PVH) since 1998\* – all deaths could have been prevented – pending legislation to require rear-seat technology in every vehicle

PREVENTING DEATHS  
of Children  
Left in **HOT CARS**

SaveOurLovedOnes™

# Breaking News: VOXX Automotive and Motion Intelligence Collaboration

**VOXX Automotive and Motion Intelligence Enter into *Distribution Agreement in the ADAS category***



- New partnership with Motion Intelligence, an emerging leader in driver-distraction prevention technology
- VOXX will be distributing the MI app-based Evvy product for trucking fleets, addressing the growing distracted driving category (estimated at \$2 billion annually)
- Evvy technology identifies a smart mobile device in the vehicle and sets a driver's device to only allow safe, hands-free, fleet-approved app access, preventing distracted driving
- Evvy app and its associated signaling device, can be seamlessly integrated to enable fleet managers to prevent distractions caused by mobile devices (cell phones, unauthorized computers, rogue devices, etc.)
- To be launched in Q1 of Fiscal 2021





# Breaking News: EyeLock and SiriusXM Collaboration

**EyeLock and SiriusXM Unveil Iris Biometric *Prototype for the SiriusXM e-Wallet***



- e-Wallet unveiled in January 2019 at the Consumer Telematics Show by SiriusXM and Visa
- Now, at CES 2020, in collaboration with SiriusXM, EyeLock demonstrates a prototype of an iris biometric touchless gateway to the multiple services the SiriusXM e-Wallet plans to offer
- The e-Wallet will be offered to automakers who deploy SiriusXM's connected vehicle services
- Using EyeLock's iris biometric authentication technology as the secure access, e-Wallet is being designed to integrate into the vehicle, enabling drivers and passengers to make purchases on-the-go
- EyeLock's prototype will activate and authenticate a payment through voice and touchscreen commands, and eliminate driver distractions during the transaction





# Breaking News: Klipsch and McLaren Formula 1 Team Collaboration

**Klipsch and McLaren Partnership – *Official Headphone/Portable Audio Partner of Formula 1 Team***



- Klipsch and McLaren unite to develop superior audio products
- Collection of Klipsch x McLaren headphones debuted at CES 2020
- Headphones built using the most advanced technologies and finest materials, inspired by McLaren Racing
- Klipsch x McLaren T10 True Wireless smart earphones – smaller and lighter than any other true wireless earphone available today, with embedded artificial intelligence
- Klipsch x McLaren Over-Ear Active Noise Cancelling headphones – state-of-the-art, dual-microphone noise cancelling technology, with Bluetooth connectivity and 30 hours of battery life
- Klipsch x McLaren T5 Sport True Wireless earphones – designed to stay dry and in place through anything; case features a unique moisture removal system and wireless charging





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INNOVATION FOR  
OUR CUSTOMERS



## Fiscal 2020 Fourth Quarter and Year-end Financial Results *(Key Highlights)*



# Executive Commentary on Q4 and YE Financial Results

“Despite the losses reported, Fiscal 2020 was a successful year in that we carried through on the strategic plan we began last fiscal year. We combined our international accessories business; brought our international premium audio operations under Klipsch; realigned our domestic accessories group and continued our aggressive SKU rationalization program that began in Fiscal 2019; and, instituted significant cost control programs to lower overhead. We also sold international real estate and closed on a strategic acquisition to enhance our automotive offerings. The only thing that we did not anticipate was the unforeseen drop in our Automotive Electronics business segment. Automotive net sales declined by approximately \$47 million due to plant delays with our largest OEM customer and the end of life of a program with another OEM earlier than anticipated. The overall market also played a role as car sales have fallen and are expected to decline further this year. However, over the past 12-months, we have won nearly \$375 million in new automotive awards and while Fiscal 2021 may be soft to start, we’re expecting strong growth in the years to come.”

“Another bright spot was the performance of our premium audio products with sales up \$12.3 million. We strengthened our offerings, have new products coming to market, and have added new distribution partners. Also positive is the inbound interest for EyeLock solutions given the COVID-19 global pandemic. We have always maintained that iris authentication is the safest and most secure, and now, it’s the most practical. Gloves impede fingerprint scans while masks impede facial recognition. Nothing prevents a clear scan of your eyes and we’ve seen a large number of opportunities emerge since the pandemic. We have secured the services of an investment banker to review all strategic alternatives for EyeLock and that does not necessarily mean a sale. Rather, we are looking at partnerships, joint ventures, spin-offs, financing arrangements, and more – anything that will help support EyeLock and improve our business and financial position. Fiscal 2021 will start slow due to COVID-19, but barring any further setbacks, with the contracts awarded and the additional steps we’ve taken to lower overhead, we should see growth and profitability this year, with a strong balance sheet at our disposal to take advantage of opportunities that may be on the horizon.”

*Pat Lavelle, President and Chief Executive Officer of VOXX International Corporation*

# Fiscal 2020 and Fiscal 2019 Fourth Quarter Comparisons

(\$'s in Millions)	FY20 Q4	FY19 Q4	Summary
Net Sales	\$101.1	\$107.5	Lower Automotive Electronics segment sales of \$9.3 million, partially offset by a \$3.1 million increase in Consumer Electronics segment sales, which was primarily a result of strong sales of premium audio products and expanded distribution
Gross Profit Margin (%)	28.2%	22.1%	610 basis point driven by strong performance in Consumer Electronics segment (up 710 basis points), partially offset by lower Automotive Electronics segment margins as a result of lower sales and absorption (down 690 basis points).
Total Operating Expenses	\$63.3	\$54.2	Fiscal 2020 fourth quarter includes non-cash intangible asset impairment charges of \$30.2 million, whereas Fiscal 2019 fourth quarter includes non-cash intangible asset impairment charges of \$16.0 million and restructuring expenses of \$4.6 million. Excluding these events, operating loss would have been \$4.5 million as compared to \$9.8 million for the Fiscal 2020 and Fiscal 2019 fourth quarter periods.
Operating Loss	\$(34.7)	\$(30.4)	See above.
Total Other Income (Expenses), net	\$0.8	\$(17.2)	Fiscal 2019 4 <sup>th</sup> quarter includes a \$16.5 million impairment on the 360fly notes receivable.
Net Loss	\$(33.7)	\$(38.3)	
Net Loss Attributable to Non-Controlling Interest	\$(11.9)	\$(1.8)	
Net Loss Attributable to VOXX	\$(21.8)	\$(36.6)	
Loss Per Share – Basic and Diluted: Attributable to VOXX	\$(0.90)	\$(1.50)	

*For the periods ended February 29, 2020 and February 28, 2019, respectively.*

*Please refer to the Company's press release issued on June 15, 2020 and the Form 10-K filed with the Securities and Exchange Commission for additional details.*

# Fiscal 2020 and Fiscal 2019 Comparisons

(\$'s in Millions)	Fiscal 2020	Fiscal 2019	Summary
Net Sales	\$394.9	\$446.8	Total net sales declined by \$51.9 million, of which \$47.5 million was related to the Automotive Electronics segment. This was primarily due to an OEM customer that experienced plant delays and another OEM customer that ended a program earlier than expected. The remaining impact was with Subaru and anticipated. While sales declined by \$3.5 million in the Consumer Electronics segment, it was due to planned category and product exits in accessories, offset by strong performance of Klipsch products.
Gross Profit Margin (%)	27.8%	27.2%	Driving the 60 basis point improvement was the Consumer Electronics segment given higher sales of Klipsch branded products and select accessories products which remained in the portfolio. This helped offset lower margins in the Automotive Electronics segment due primarily to lower volumes.
Total Operating Expenses	\$159.2	\$162.6	Total operating expenses declined by \$3.4 million year-over-year.
Operating Loss	\$(49.5)	\$(41.2)	Losses driven primarily by non-cash impairment charges in Fiscal 2020 and Fiscal 2019 and restructuring expenses in Fiscal 2019. Lower sales volumes in Fiscal 2020 was the primary operational driver for the losses.
Total Other Income (Expense), net	\$8.5	\$(17.8)	Fiscal 2020 includes \$4.1 million related to the gain on sale of real property (Pulheim, Germany). Fiscal 2019 includes impairments related to Venezuela investment properties and 360fly notes receivable
Net Loss	\$(41.8)	\$(52.8)	
Net Loss Attributable to Non-Controlling Interest	\$(15.4)	\$(6.7)	
Net Loss Attributable to VOXX	\$(26.4)	\$(46.1)	
Loss Per Share – Basic and Diluted: Attributable to VOXX	\$(1.08)	\$(1.89)	

*For the periods ended February 29, 2020 and February 28, 2019, respectively.*

*Please refer to the Company's press release issued on June 15, 2020 and the Form 10-K filed with the Securities and Exchange Commission for additional details.*



# Cash and Debt Summary – Select Highlights

Assets - \$'s in Millions	As of February 29, 2020	As of November 30, 2019	As of February 28, 2019	Summary
Cash and Cash Equivalents	\$37.4	\$32.2	\$58.2	\$5.3 million sequential increase. In the Fiscal 2020 fourth quarter, the Company used \$16.5 million in cash to fund the acquisition of Vehicle Safety Holdings Corp and \$2.7 million to fund the share repurchase program.
Debt - \$'s in Millions	As of February 29, 2020	As of November 30, 2019	As of February 28, 2019	Summary
Domestic Credit Facility	---	---	---	Nothing outstanding in any period.
Florida Mortgage	\$7.6	\$7.7	\$8.1	Mortgage paid down slightly in each period.
Euro Asset-Based Lending Obligation – VOXX Germany	---	---	\$6.0	Net proceeds from sale of Pulheim, Germany real estate used to pay down ABL in full.
Euro Asset-Based Lending Obligation – Magnat	\$0.6	\$0.6	\$0.7	\$0.1M decline year-over-year related to ongoing payments.
VOXX Germany Mortgage	---	---	\$2.6	Net proceeds from the sale of Pulheim, Germany real estate used to pay down mortgage in full.
Total Debt	\$8.2	\$8.4	\$17.6	\$9.4M improvement since FY19 YE; modest improvement sequentially.
Long-term Debt	\$6.1	\$6.0	\$5.8	\$0.3M improvement since FY19 YE.

Please refer to the Company's Form 10-K on file with the Securities and Exchange Commission for additional details.

# Strategy to Improve Results & Enhance Shareholder Value

## Focus on More Sustainable, Growing & Profitable Categories

- Smaller but more profitable accessories product line-up; continued momentum with Klipsch branded products which is helping to fuel better bottom-line performance in Consumer Electronics segment.
- Automotive Electronics segment hit hardest in FY20 due to 2 OEM customers and overall car sales; new contract awards, new alliances and innovation have led to significant contract wins – Company views this segment as long-term growth driver.
- Biometrics segment sales have been slow to materialize but projects now at final stages of testing and COVID-19 leading to new interest in EyeLock and iris authentication as the biometrics choice.

## Continue to Realign Our Overhead Structure to Improve Profitability

- Core overhead continued to decline in FY20.
- Company expects significant reductions in operating expenses as a result of past actions and steps taken in Q1 of Fiscal 2021.
- Ongoing focus on cost-containment initiatives.

## Leverage Strong Balance Sheet to Enhance Value

- Balance sheet remains a key asset.
- Positive net cash position and very little debt.
- Nothing outstanding on domestic credit facility – access to capital at attractive terms.

## Opportunistic & Strategic M&A

- Continue to look for accretive acquisitions that will enhance business, financials and valuation.
- Current market environment leading to significant interest in EyeLock and its assets – investment banker engaged in Q4 of Fiscal 2020.
- Evaluating potential divestitures and open to all avenues if the end result is a better business and increased valuation.

## Increase Investor Awareness & Improve Liquidity

- Plans to market the VOXX story more aggressively in Fiscal 2021.
- COVID-19 and current environment somewhat of a hindrance given stay-at-home work orders across the U.S.
- As business and financial results improve, investor relations efforts will intensify across both the buy- and sell-side.

# Why Invest in VOXX?

Large Addressable Global Markets

Avenues for Growth Across Each of our Business Segments

Comprehensive Portfolio of Proprietary and 3<sup>rd</sup>-Party Brands

Loyal, Diverse & Long-Standing Customer Partnerships

Experienced Management Team

Strong Balance Sheet with Cash on Hand to Meet all Working Capital Requirements

Potential Divestitures to Strengthen Balance Sheet Further

Scalable Operating Platform to Support Growth and Pursuit of Accretive Acquisitions

